## EICHER MOTORS LIMITED

Registered Office: 3rd Floor - Select Citywalk, A-3, District Centre, Saket, New Delhi-110017 Corporate Office: #96, Sector 32, Gurugram - 122 001, Haryana Tel. No (+91-124) 4415600, Email: investors@eichermotors.com, Website: www.eicher.in CIN: L34102DL1982PLC129877

## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2022

(₹ in Crores)

|  | Fo                        | For the quarter ended     |                           |                           | For the half year ended   |                                  |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|----------------------------------|
| Particulars  | 30.09.2022<br>(Unaudited) | 30.06.2022<br>(Unaudited) | 30.09.2021<br>(Unaudited) | 30.09.2022<br>(Unaudited) | 30.09.2021<br>(Unaudited) | ended<br>31.03.2022<br>(Audited) |
| 1. Revenue from operations   |                           |                           |                           |                           |                           |                                  |
| (a) Revenue from contract with customers                                 | 3,354.19                  | 3,204.30                  | 2,156.83                  | 6,558.49                  | 4,042.35                  | 9,983.10                         |
| (b) Other operating income   | 43.00                     | 43.64                     | 25.08                     | 86.64                     | 47.36                     | 139.76                           |
| Total Revenue from operations  | 3,397,19                  | 3,247.94                  | 2,181.91                  | 6,645.13                  | 4,089.71                  | 10,122.86                        |
| 2. Other income  | 153.40                    | 92.81                     | 112.27                    | 246.21                    | 246.22                    | 454.28                           |
| 3. Total Income (1+2)  | 3,550.59                  | 3,340.75                  | 2,294.18                  | 6,891.34                  | 4,335.93                  | 10,577.14                        |
| 4. Expenses  |                           |                           |                           |                           |                           |                                  |
| (a) Cost of raw material and components consumed                         | 1,992.95                  | 1,971.27                  | 1,380.68                  | 3,964.22                  | 2,520.01                  | 5,759.44                         |
| (b) Purchase of traded goods   | 64.32                     | 52.93                     | 59.17                     | 117.25                    | 108.83                    | 226.18                           |
| (c) Changes in inventories of finished goods,                            | ((0.00)                   | (1.0 = 0.                 | /151.00                   | (222 -21                  | (205                      | /aa = =                          |
| work-in-progress and traded goods  | (69.99)                   | (162.79)                  | (151.86)                  | (232.78)                  | (207.53)                  | (23.76)                          |
| (d) Employee benefits expense  | 227.65                    | 232.33                    | 162.92                    | 459.98                    | 375.31                    | 776.83                           |
| (e) Finance costs  | 3,43                      | 2.51                      | 1.56                      | 5.94                      | 3.45                      | 10.25                            |
| (f) Depreciation and amortisation expense                                | 125.05                    | 114.21                    | 108.18                    | 239.26                    | 218.65                    | 445.52                           |
| (g) Other expenses   | 378,62                    | 365,99                    | 288.33                    | 744.61                    | 515.93                    | 1,270,61                         |
| Total expenses   | 2,722.03                  | 2,576.45                  | 1,848.98                  | 5,298.48                  | 3,534.65                  | 8,465.07                         |
|  |                           | _,                        | -,                        |                           | -,                        | -,                               |
| 5. Profit before tax (3-4)   | 828.56                    | 764.30                    | 445.20                    | 1,592.86                  | 801.28                    | 2,112.07                         |
| 6. Tax expense / (credit)  |                           |                           |                           |                           |                           |                                  |
| (a) Current tax  | 186.54                    | 198.72                    | 99.01                     | 385.26                    | 196.70                    | 521.04                           |
| (b) Deferred tax   | 27.16                     | (14.59)                   | 2.83                      | 12.57                     | (5.99)                    | 4.81                             |
| Total tax expense / (credit)   | 213.70                    | 184.13                    | 101.84                    | 397.83                    | 190.71                    | 525.85                           |
| 7. Net Profit after tax (5-6)  | 614.86                    | 580.17                    | 343.36                    | 1,195.03                  | 610.57                    | 1,586.22                         |
| 8. Other Comprehensive income/(expense), net of taxes                    |                           |                           |                           |                           |                           |                                  |
| (a) Items that may be reclassified to profit or loss                     | (22.05)                   | (11.57)                   | (10.09)                   | (33.62)                   | (4.16)                    | (6.75)                           |
| (b) Items that will not be reclassified to profit or loss                | 0.51                      | (7.05)                    | (0.93)                    | (6.54)                    | (0.91)                    | (2.38)                           |
| Total Other Comprehensive income/(expense), net of taxes                 | (21.54)                   | (18.62)                   | (11.02)                   | (40.16)                   | (5.07)                    | (9.13)                           |
| 9. Total comprehensive income (7+8)                                      | 593.32                    | 561.55                    | 332.34                    | 1,154.87                  | 605.50                    | 1,577.09                         |
| 10. Paid-up equity share capital (Face value of each equity share - ₹ 1) | 27.35                     | 27.34                     | 27.34                     | 27.35                     | 27.34                     | 27.34                            |
| 11. Other equity   |                           |                           |                           |                           |                           | 10,767.23                        |
| 12. Earnings Per Share on net profit after tax (of ₹ 1 each)             |                           |                           |                           |                           |                           |                                  |
| (not annualised) in ₹:   |                           |                           |                           |                           |                           |                                  |
| (a) Basic  | 22.49                     | 21.22                     | 12.56                     | 43.70                     | 22.33                     | 58.02                            |
| (b) Diluted  | 22.45                     | 21.19                     | 12.54                     | 43.64                     | 22.31                     | 57.96                            |

## Standalone statement of assets and liabilities

(₹ in Crores)

| Particulars  A. ASSETS   | As at 30.09.2022 (Unaudited) | As at 31.03.2022 |
|--|------------------------------|------------------|
|  |                              | 31.03.2022       |
| A ASSETS   | (Unaudited)                  |                  |
| A ASSETS   |                              | (Audited)        |
|  |                              |                  |
| 1. Non-current assets  |                              |                  |
| (a) Property, plant and equipment  | 1,985.31                     | 1.891.49         |
| (a) Property, plant and equipment (b) Capital work-in-progress             | 72.93                        | 133.38           |
|  |                              |                  |
| (c) Intangible assets  | 339.86                       | 327.34           |
| (d) Right of use assets  | 175.85                       | 181.80           |
| (e) Intangible assets under development                                    | 375.37                       | 370.80           |
| (f) Financial assets   |                              |                  |
| (i) Investments in subsidiaries & joint ventures                           | 187.31                       | 187.31           |
| (ii) Other investments   | 6,611.09                     | 5,337.95         |
| (iii) Other financial assets   | 20.08                        | 72.90            |
| (g) Non-current tax assets   | 83.30                        | 83.10            |
|  |                              |                  |
| (h) Other non-current assets   | 132.44                       | 138.93           |
| Sub-total - Non-current asset  | 9,983.54                     | 8,725.00         |
| 2.   Current assets  |                              |                  |
| (a) Inventories  | 1,169.64                     | 898.37           |
| (b) Financial assets   |                              |                  |
| (i) Investments  | 349.35                       | 424.70           |
| (ii) Loans / Bill discounting  | 606.75                       | 676.79           |
| (iii) Trade receivables  | 435.48                       | 492.87           |
| (iv) Cash and cash equivalents   | 87.00                        | 26.62            |
|  |                              |                  |
| (v) Bank balances other than (iv) above                                    | 2,195.63                     | 2,671.94         |
| (vi) Other financial assets  | 113.35                       | 65.70            |
| (c) Other current assets   | 254.34                       | 240.81           |
| Sub-total - Current asset  | 5,211.54                     | 5,497.80         |
|  |                              |                  |
| TOTAL - ASSET  | S 15,195.08                  | 14,222.80        |
| B. EQUITY AND LIABILITIES  |                              |                  |
| 1. Equity  |                              |                  |
| (a) Equity share capital   | 27.35                        | 27.34            |
| (b) Other equity   | 11,363.92                    | 10,767.23        |
|  |                              | 10,794.57        |
| Sub-total - Equit  | y 11,391.2/                  | 10,/94.5/        |
| Liabilities  |                              |                  |
| 2. Non-current liabilities   |                              |                  |
| (a) Financial liabilities  |                              |                  |
| (i) Borrowings   | 60.52                        | -                |
| (ii) Lease liability   | 27.13                        | 34.64            |
| (iii) Other financial liabilities  | 15.48                        | 14.81            |
| (b) Provisions   | 75.60                        | 67.33            |
| (c) Deferred tax liabilities (net)   | 221.92                       | 222.86           |
| (d) Government grant   | 97.27                        | 63.76            |
| (e) Other non-current liabilities  | 303.72                       | 236.54           |
|  |                              |                  |
| Sub-total - Non-current liabilitie   | 801.64                       | 639.94           |
| 3. Current liabilities   |                              |                  |
| (a) Financial liabilities  |                              |                  |
| (i) Borrowings   | -                            | 5.98             |
| (ii) Lease liability   | 14.23                        | 12.34            |
| (iii) Trade payables   |                              |                  |
| Total outstanding dues of micro and small enterprises                      | 22.20                        | 37.78            |
| Total outstanding dues of creditors other than micro and small enterprises | 1,841.81                     | 1,726.68         |
| (iv) Other financial liabilities   | 224.35                       | 245,77           |
|  | 147.54                       |                  |
| (b) Provisions   |                              | 121.04           |
| (c) Current tax liabilities  | 220.06                       | 170.11           |
| (d) Government grant   | 20.19                        | 19.38            |
| (e) Contract liability   | 153.86                       | 168.08           |
| (f) Other current liabilities  | 357.93                       | 281.13           |
| Sub-total - Current liabilitie   | 3,002.17                     | 2,788.29         |
|  |                              |                  |
| TOTAL - EQUITY AND LIABILITIE  | S 15,195.08                  | 14,222.80        |
| TOTAL - EQUIT AND ELABERTE   | 20,2,0,00                    | 1 1,222,00       |

|   |                   | (₹ in Crores)     |
|---|-------------------|-------------------|
| Particulars   | For the half year | For the half year |
|   | ended 30.09.2022  | ended 30.09.2021  |
|   | Unaudited         | Unaudited         |
| A.CASH FLOW FROM/(USED IN) OPERATING ACTIVITIES   |                   |                   |
| Profit before tax   | 1,592.86          | 801.28            |
| Adjustments for:  | ***               | ***               |
| Depreciation and amortisation expense   | 239.26            | 218.65            |
| Gain on disposal of property, plant and equipment   | (0.68)            | (0.12)            |
| Loss on sale of property, plant and equipment   | 0.91              | 1.39              |
| Dividend from joint venture company   | (40.80)           | (27.20)           |
| Grant income recognised   | (44.69)           | <u>-</u>          |
| Net gain on financial instruments at fair value through profit or loss                          | (24.81)           | (65.89)           |
| Interest income recognised in profit or loss  | (105.59)          | (141.79)          |
| Expenses recognised in respect of equity-settled share-based payments                           | 9.84              | (29.75)           |
| Exchange difference on conversion of foreign branch   | (42.92)           | (5.57)            |
| Debt instruments through other comprehensive income   | (2.01)            | <del>-</del>      |
| Exchange difference on reinstatement of property, plant and equipment                           | 19.56             | 2.16              |
| Unrealised foreign exchange difference  | (9.09)            | 2.00              |
| Finance income on lease   | (0.46)            | (0.79)            |
| Finance costs recognized in profit or loss  | 5.94              | 3.45              |
| Operating profit before changes in working capital  | 1,597.32          | 757.82            |
|   |                   |                   |
| Changes in working capital:   |                   |                   |
| Adjustments for (increase) / decrease in non-current assets:                                    | (4.50)            | (0.70)            |
| Other financial assets  | (1.69)            | (0.70)            |
| Other assets  | (10.46)           | (6.52)            |
| Adjustments for (increase) / decrease in current assets:  | (0=1.0=)          | (212.10)          |
| Inventories   | (271.27)          | (213.16)          |
| Trade receivables   | 66.49             | (3.20)            |
| Other financial assets  | (19.79)           | 1.19              |
| Other assets  | (13.53)           | (81.46)           |
| Adjustments for increase / (decrease) in non-current liabilities:                               |                   |                   |
| Other financial liabilities   | 0.25              | 0.25              |
| Provisions  | 6.22              | 16.17             |
| Government grant  | 5.67              | (6.69)            |
| Other liabilities   | 67.18             | 56.77             |
| Adjustments for increase / (decrease) in current liabilities:                                   |                   |                   |
| Trade payables  | 99.55             | (202.69)          |
| Other financial liabilities   | (9.19)            | (33.91)           |
| Provisions  | 17.76             | (5.00)            |
| Government grant  | 0.81              | 1.95              |
| Contract liability  | (14.22)           | (0.41)            |
| Other liabilities   | 76.80             | 16.27             |
| Cash generated from operating activities  | 1,597.90          | 296.68            |
| Direct taxes paid   | (335.51)          | (204.00)          |
| Net cash flow from / (used in) operating activities (A)   | 1,262.39          | 92.68             |
|   |                   |                   |
| B.CASH FLOW FROM/(USED IN) INVESTING ACTIVITIES   |                   |                   |
| Payment for property, plant and equipment   | (302.19)          | (325.46)          |
| Proceeds from disposal of property, plant and equipment   | 2.96              | 0.65              |
| Investment in subsidiary company  | -                 | (118.45)          |
| Investment in equity shares of a company  | -                 | (0.27)            |
| Proceeds from sale of debt mutual funds and bonds   | 2,828.65          | 2,192.33          |
| Purchases of debt mutual funds and bonds  | (4,001.64)        | (3,973.63)        |
| Investments in fixed deposits   | (193.03)          | (846.53)          |
| Maturity proceeds from fixed deposits   | 730.13            | 3,229.73          |
| Bill discounting on behalf of a related party   | 70.04             | 25.51             |
| Dividend from joint venture company   | 40.80             | 27.20             |
| Interest received   | 67.77             | 167.18            |
| Net cash flow from / (used in) investing activities (B)   | (756.51)          | 378.26            |
|   |                   |                   |
| C.CASH FLOW FROM/(USED IN) FINANCING ACTIVITIES   |                   |                   |
| Soft loan received from State Industries Promotion Corporation of Tamilnadu Ltd.                | 131.42            | -                 |
| Interest paid   | (0.04)            | (0.09)            |
| Proceeds from issue of equity share capital under employee stock option plan / restricted stock | 6.18              | 2.06              |
| units plan (including security premium)   |                   | 2.00              |
| Lease receivables   | 4.44              | (2.07)            |
| Interest on lease liability paid  | (1.80)            | (2.29)            |
| Repayment of lease liabilities  | (5.53)            | (8.17)            |
| Dividend paid   | (574.19)          | (464.76)          |
| Net cash flow from / (used in) financing activities (C)   | (439.52)          | (475.32)          |
| Net increase/(decrease) in cash and cash equivalents (A)+(B)+(C)                                | 66.36             | (4.38)            |
|   |                   |                   |
| Cash and cash equivalents at the beginning of the period (less bank overdraft)                  | 20.64             | 62.67             |
|   |                   |                   |
| Cash and cash equivalents at the end of the period  | 87.00             | 58.29             |

## Notes:

- 1. As the Company's business activities fall within a single primary business segment viz. "Automobile products and related components", the disclosure requirements of Ind AS 108 "Operating segment" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, are not applicable.
- 2. During the quarter and the half year ended September 30, 2022, 26,868 and 32,618 equity shares respectively, of Re.1 each were issued and allotted under Employee Stock Option Plan 2006.
- 3. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on November 10, 2022 and were subjected to a limited review by the statutory auditors.

4. The figures for the previous periods have been reclassified / regrouped, wherever necessary.

For and on behalf of the Board of Directors

Siddhartha Lal Managing Director

Date: November 10, 2022