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Date: 1st April 2017

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of March 2017.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of March 2017.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory

Encl.: As above

Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV							
	Mar16		Mar17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Mar16		Mar17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Mar16		Mar17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Mar16		Mar17		Ytd 2015-16		Ytd 2016-17	
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI		
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																											
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																											
A2:	765	874	6973	8526	14%	22%	97	159	1291	1642	64%	27%	862	1033	6264	10168	20%	23%	862	1033	6264	10168	2376	2304	19206	19257	-3%	3%	2376	2304	19206	19257												
A3:	2239	2073	17742	17501	-7%	-1%	137	231	1464	2256	69%	54%	2376	2304	19206	19257	-3%	3%	2376	2304	19206	19257																						
	LMD TOTAL	3004	2947	24715	26027	-2%	5%	234	390	2755	3898	67%	41%	3238	3337	27470	29925	3%	9%	3238	3337	27470	29925																					
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																											
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																											
A1:	No. of seats including driver exceeding 9 but not exceeding 13																																											
B	865	952	5966	6285	10%	5%	98	42	1109	806	-57%	-27%	963	994	7075	7091	3%	0%	963	994	7075	7091																						
B1:	Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																											
B2:	531	488	3443	3403	-8%	-1%	86	75	535	982	-13%	84%	617	563	3978	4385	-9%	10%	617	563	3978	4385																						
B3:	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																											
B4:	No. of seats including driver exceeding 13																																											
	BUS TOTAL	111	377	1121	2582	240%	130%	30	2	444	243	-93%	-45%	141	379	1565	2825	0%	0%	141	379	1565	2825																					
	BUS TOTAL	1507	1817	10530	12270	21%	17%	214	119	2088	2031	-44%	-3%	1721	1936	12618	14301	12%	13%	1721	1936	12618	14301																					
VI	N3 Category -Max Mass exceeding 12 tonnes (Goods Carrier)																																											
A	Max. Mass not exceeding 16.2 tonnes																																											
A1:	Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes																																											
C	653	550	4309	5007	-16%	16%	105	114	881	1356	9%	54%	758	664	5190	6363	-12%	23%	758	664	5190	6363																						
a)	Max Mass exceeding 16.2 tonnes (Rigid Vehicles)																																											
B2:	608	115	791	224	3694	1199	4651	1106	30%	95%	26%	-8%	113	53	593	592	0%	0%	721	115	844	224	4287	1199	5243	1106	17%	95%	22%	-8%	836	1068	5486	6349										
B2:	Tractor/Tractor - Semi Trailer/Trailer																																											
a)	Max. Mass exceeding 35.2 tonnes																																											
	HD TOTAL	172	4	305	15	1023	43	1451	57	77%	275%	42%	33%	23	2	195	158	0%	0%	195	4	307	15	1219	43	1609	57	57%	275%	32%	32%	109	322	1261	1666									
	GRAND TOTAL	5944	119	1646	239	9026	1242	11109	1163	14.9%	100.8%	23.1%	-6.4%	241	169	1669	2106	-29.9%	26.2%	1674	119	1815	239	10695	1242	13215	1163	8.4%	100.8%	23.6%	-6.4%	1793	2054	11937	14378									
	GRAND TOTAL	5944	119	16410	239	44271	1242	49406	1163	7.8%	100.8%	11.6%	-6.4%	689	678	6512	8035	-1.6%	23.4%	6633	119	7088	239	50783	1242	57441	1163	6.9%	100.8%	13.1%	-6.4%	6752	7327	52025	58604									