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Date: 1st October 2017

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of September 2017.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of September 2017.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory

Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel+91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV																	
	Sep 16		Sep 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Sep 16		Sep 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Sep 16		Sep 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Sep 16	Sep 17	Ytd 2016-17	Ytd 2017-18														
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI																		
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																																					
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																																					
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes		879		1019		4169		4445		16%		7%		57		93		920		919		63%		0%		936		1112		5089		5364		19%		5%		936	1112	5089	5364												
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes		1644		2322		8385		8202		41%		-2%		167		213		1086		848		28%		-22%		1811		2535		9471		9050		40%		-4%		1811	2535	9471	9050												
	L/MD TOTAL		2523		3341		12554		12647		32%		1%		224		306		2006		1767		37%		-12%		2747		3647		14560		14414		33%		-1%		2747	3647	14560	14414												
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																																					
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																																					
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																																					
	A2: No. of seats including driver exceeding 13		255		233		3760		3051		-9%		-19%		118		69		469		219		-42%		-53%		373		302		4229		3270		-19%		-23%		373	302	4229	3270												
B	Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																																					
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																																					
	B2: No. of seats including driver exceeding 13		163		103		1895		1467		-37%		-23%		26		192		443		494		638%		12%		189		295		2338		1961		56%		-16%		189	295	2338	1961												
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																																					
	C2: No. of seats including driver exceeding 13		436		276		1149		1128		-37%		-2%		51		13		159		202		-75%		27%		487		289		1308		1330		0%		0%		487	289	1308	1330												
	BUS TOTAL		854		612		6804		5646		-28%		-17%		195		274		1071		915		41%		-15%		1049		886		7875		6561		-16%		-17%		1049	886	7875	6561												
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																																					
A	Max. Mass not exceeding 16.2 tonnes																																																					
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes		418		519		2629		2030		24%		-23%		149		136		752		686		-9%		-9%		567		655		3381		2716		16%		-20%		567	655	3381	2716												
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																																					
	a) Max Mass exceeding 16.2 tonnes		263		105		522		148		2198		402		1836		323		98%		41%		-16%		-20%		18		124		329		365		0%		11%		281	105	646	148	2527	402	2201	323	130%	41%	-13%	-20%	386	794	2929	2524
B2:	Haulage Tractor (Tractor - Semi Trailer/ Trailer)																																																					
	c) Max. Mass exceeding 35.2 tonnes		90		4		90		1		679		14		370		1		0%		-75%		-46%		-93%		0		10		41		10		0%		0%		90	4	100	1	720	14	380	1	11%	-75%	-47%	-93%	94	101	734	381
	HD TOTAL		771		109		1131		149		5506		416		4236		324		46.7%		36.7%		-23.1%		-22.1%		167		270		1122		1061		61.7%		-5.4%		938	109	1401	149	6628	416	5297	324	49.4%	36.7%	-20.1%	-22.1%	1047	1550	7044	5621
	GRAND TOTAL		4148		109		5084		149		24864		416		22529		324		22.6%		36.7%		-9.4%		-22.1%		586		850		4199		3743		45.1%		-10.9%		4734	109	5934	149	29063	416	26272	324	25.3%	36.7%	-9.6%	-22.1%	4843	6083	29479	26596