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Date: 1st November 2017

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of October 2017.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of October 2017.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory

Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel+91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

Category	Domestic Sale								Dom Growth %				Export Sale				Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV																		
	Oct 16		Oct 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Oct 16		Oct 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Oct 16		Oct 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Oct 16		Oct 17		Ytd 2016-17		Ytd 2017-18								
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI							
N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																																			
IV A Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes	916	1057	5085	5502	15%	8%	112	87	1032	1006	-22%	-3%	1028	1144	6117	6508	11%	6%	1028	1144	6117	6508	11%	6%	1028	1144	6117	6508	11%	6%	1028	1144	6117	6508	11%	6%	1028	1144	6117	6508	11%	6%	1028	1144	6117	6508					
A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	1695	1846	10080	10052	9%	0%	147	254	1233	1102	73%	-11%	1842	2100	11313	11154	14%	-1%	1842	2100	11313	11154	14%	-1%	1842	2100	11313	11154	14%	-1%	1842	2100	11313	11154	14%	-1%	1842	2100	11313	11154	14%	-1%	1842	2100	11313	11154					
A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																																			
L/MD TOTAL	2611	2903	15165	15554	11%	3%	259	341	2265	2108	32%	-7%	2870	3244	17430	17662	13%	1%	2870	3244	17430	17662	13%	1%	2870	3244	17430	17662	13%	1%	2870	3244	17430	17662	13%	1%	2870	3244	17430	17662	13%	1%	2870	3244	17430	17662					
M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																																			
V A Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																																			
A1: No. of seats including driver exceeding 9 but not exceeding 13	205	171	3965	3222	-17%	-19%	95	79	564	298	-17%	-47%	300	250	4529	3520	-17%	-22%	300	250	4529	3520	-17%	-22%	300	250	4529	3520	-17%	-22%	300	250	4529	3520	-17%	-22%	300	250	4529	3520	-17%	-22%	300	250	4529	3520	-17%	-22%			
B Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																																			
B1: No. of seats including driver exceeding 9 but not exceeding 13	93	143	1988	1610	54%	-19%	85	72	528	566	-15%	7%	178	215	2516	2176	21%	-14%	178	215	2516	2176	21%	-14%	178	215	2516	2176	21%	-14%	178	215	2516	2176	21%	-14%	178	215	2516	2176	21%	-14%	178	215	2516	2176	21%	-14%			
B2: Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes (Passenger Carrier)																																																			
G2: No. of seats including driver exceeding 13	234	195	1383	1323	-17%	-4%	16	22	175	224	38%	28%	250	217	1558	1547	0%	0%	250	217	1558	1547	0%	0%	250	217	1558	1547	0%	0%	250	217	1558	1547	0%	0%	250	217	1558	1547	0%	0%	250	217	1558	1547	0%	0%			
BUS TOTAL	532	509	7336	6155	-4%	-16%	196	173	1267	1088	-12%	-14%	728	682	8603	7243	-6%	-16%	728	682	8603	7243	-6%	-16%	728	682	8603	7243	-6%	-16%	728	682	8603	7243	-6%	-16%	728	682	8603	7243	-6%	-16%									
VI N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																																			
A Max. Mass not exceeding 16.2 tonnes	385	411	3014	2441	7%	-19%	56	101	808	787	80%	-3%	441	512	3822	3228	16%	-16%	441	512	3822	3228	16%	-16%	441	512	3822	3228	16%	-16%	441	512	3822	3228	16%	-16%	441	512	3822	3228	16%	-16%									
A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes																																																			
C Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)	252	106	582	62	2450	508	2418	385	131%	-42%	-1%	-24%	49	78	378	443	0%	17%	301	106	660	62	2828	508	2861	385	119%	-42%	1%	-24%	407	722	3336	3246																	
a) Max Mass exceeding 16.2 tonnes																																																			
b) Haubase Tractor /Tractor - Semi Trailer /Trailer)	74	5	58	0	753	19	428	1	-22%	-100%	-43%	-95%	35	10	75	20	0%	0%	109	5	88	0	829	19	448	1	-38%	-100%	-48%	-95%	114	68	848	449																	
c) Max. Mass exceeding 35.2 tonnes																																																			
HD TOTAL	711	111	1051	62	5217	527	5287	386	47.8%	-44.1%	-15.0%	-26.8%	140	189	1262	1250	35.0%	-1.0%	851	111	1240	62	7479	527	6537	386	45.7%	-44.1%	-12.8%	-26.8%	952	1302	8006	6923																	
GRAND TOTAL	3854	111	4463	62	28718	527	26986	386	15.8%	-44.1%	-6.0%	-26.8%	595	703	4794	4446	18.2%	-7.3%	4448	111	5165	62	33512	527	31442	386	16.1%	-44.1%	-6.2%	-26.8%	4560	5228	34039	31828																	