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Date: 1st January 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of December 2017.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of December 2017.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory

Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel+91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

Category	Domestic Sale								Dom Growth %				Export Sale				Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV							
	Dec 16		Dec 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Dec 16		Dec 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Dec 16		Dec 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Dec 16	Dec 17	Ytd 2016-17	Ytd 2017-18
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV																																								
A																																								
A2	625		1079		6119		7347		73%		20%	19		60		1253		1094		216%		-13%	644		1139		7372		8441		77%		15%	644		1139		7372		8441
A3	1167		2118		12288		13905		81%		13%	300		351		1673		1802		17%		8%	1467		2469		13961		15707		68%		13%	1467		2469		13961		15707
L/MD TOTAL	1792		3197		18407		21252		78%		15%	319		411		2926		2896		29%		-1%	2111		3608		21333		24148		71%		13%	2111		3608		21333		24148
V																																								
A																																								
A1																																								
A2	269		331		4462		3805		23%		-15%	49		62		671		397		27%		-41%	318		393		5133		4202		24%		-18%	318		393		5133		4202
B																																								
B1																																								
B2	242		150		2302		1886		-38%		-18%	142		28		714		605		-80%		-15%	384		178		3016		2491		-54%		-17%	384		178		3016		2491
C2	151		103		1735		1584		-32%		-9%	22		74		222		320		236%		44%	173		177		1957		1904		0%		0%	173		177		1957		1904
BUS TOTAL	662		584		8499		7275		-12%		-14%	213		164		1607		1322		-23%		-18%	875		748		10106		8597		-15%		-15%	875		748		10106		8597
VI																																								
A																																								
A1	458		456		3657		3206		0%		-12%	120		178		1057		1134		48%		7%	578		634		4714		4340		10%		-8%	578		634		4714		4340
C																																								
a)	294	98	683	132	2971	713	3742	705	132%	35%	26%	-1%	38	129	446	621			0%		39%	332	98	812	132	3417	713	4363	705	145%	35%	28%	-1%	430	944	4130	5068			
B2)																																								
a)	40	4	125	0	838	25	628	2	213%	-100%	-25%	-92%	10	28	117	48			0%		0%	50	4	153	0	955	25	676	2	206%	-100%	-29%	-92%	54	153	980	678			
HD TOTAL	792	102	1264	132	7466	738	7576	707	59.6%	29.4%	1.5%	-4.2%	168	335	1620	1803			99.4%		11.3%	960	102	1599	132	9086	738	9379	707	66.6%	29.4%	3.2%	-4.2%	1062	1731	9824	10086			
GRAND TOTAL	3246	102	5045	132	34372	738	36103	707	55.4%	29.4%	5.0%	-4.2%	700	910	6153	6021			30.0%		-2.1%	3946	102	5955	132	40525	738	42124	707	50.9%	29.4%	3.9%	-4.2%	4048	6087	41263	42831			