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Date: 1st March 2017

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of February 2017.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of February 2017.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory

Encl.: As above

Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV							
	Feb16		Feb17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Feb16		Feb17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Feb16		Feb17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Feb16		Feb17		Ytd 2015-16		Ytd 2016-17	
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI		
N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																												
A Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																												
A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	552	829	6208	7652	50%	23%	42	47	1194	1483	12%	24%	594	876	7402	9135	47%	23%	594	876	7402	9135	47%	23%	594	876	7402	9135	47%	23%	594	876	7402	9135	47%	23%	594	876	7402	9135	47%	23%		
A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1685	1732	15503	15428	3%	0%	259	184	1327	2025	-29%	53%	1944	1916	16830	17453	-1%	4%	1944	1916	16830	17453	-1%	4%	1944	1916	16830	17453	-1%	4%	1944	1916	16830	17453	-1%	4%	1944	1916	16830	17453	-1%	4%		
L/MD TOTAL	2237	2561	21711	23080	14%	6%	301	231	2521	3508	-23%	39%	2538	2792	24232	26588	10%	10%	2538	2792	24232	26588	10%	10%	2538	2792	24232	26588	10%	10%	2538	2792	24232	26588	10%	10%	2538	2792	24232	26588	10%	10%		
M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																												
V Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																												
A1: No. of seats including driver exceeding 9 but not exceeding 13	562	535	5101	5333	-5%	5%	117	58	1011	764	-50%	-24%	679	593	6112	6097	-13%	0%	679	593	6112	6097	-13%	0%	679	593	6112	6097	-13%	0%	679	593	6112	6097	-13%	0%	679	593	6112	6097	-13%	0%		
B Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																												
B1: No. of seats including driver exceeding 9 but not exceeding 13	282	328	2912	2915	16%	0%	87	112	449	907	29%	102%	369	440	3361	3822	19%	14%	369	440	3361	3822	19%	14%	369	440	3361	3822	19%	14%	369	440	3361	3822	19%	14%	369	440	3361	3822	19%	14%		
B2: Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																												
C2: No. of seats including driver exceeding 13	160	223	1010	2205	39%	118%	33	11	414	241	-67%	-42%	193	234	1424	2446	0%	0%	193	234	1424	2446	0%	0%	193	234	1424	2446	0%	0%	193	234	1424	2446	0%	0%	193	234	1424	2446	0%	0%		
BUS TOTAL	1004	1086	9023	10453	8%	16%	237	181	1874	1912	-24%	2%	1241	1267	10897	12365	2%	13%	1241	1267	10897	12365	2%	13%	1241	1267	10897	12365	2%	13%	1241	1267	10897	12365	2%	13%	1241	1267	10897	12365	2%	13%		
N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																												
A Max. Mass not exceeding 16.2 tonnes																																												
A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	435	468	3656	4457	8%	22%	73	76	776	1242	4%	60%	508	544	4432	5699	7%	29%	508	544	4432	5699	7%	29%	508	544	4432	5699	7%	29%	508	544	4432	5699	7%	29%	508	544	4432	5699	7%	29%		
C Max. Mass exceeding 16.2 tonnes (Road Vehicles)																																												
a) Max Mass exceeding 16.2 tonnes	479	92	486	107	3086	1083	3853	882	1%	16%	25%	-19%	40	41	480	539	0%	12%	519	92	627	107	3666	1083	4392	882	2%	16%	23%	-19%	611	634	4649	5274	2%	16%								
B2: <i>Harabe Tractor (Tractor - Semi Trailers Trailers)</i>																																												
c) Max Mass exceeding 35.2 tonnes	109	4	227	15	851	39	4183	42	108%	225%	35%	8%	21	22	172	156	0%	0%	130	4	249	13	1023	39	1309	42	92%	225%	28%	8%	134	262	1062	1351	92%	225%								
HD TOTAL	1023	96	1181	120	7593	1122	9463	924	15.4%	25.0%	24.6%	-17.6%	134	139	1428	1937	3.7%	35.8%	1157	96	1320	120	9021	1122	11400	924	14.1%	25.0%	26.4%	-17.6%	1253	1440	10743	13224	14.1%	25.0%								
GRAND TOTAL	4264	96	4828	120	38327	1122	42996	924	13.2%	25.0%	12.2%	-17.6%	672	551	5823	7357	-18.0%	26.3%	4936	96	5378	120	44150	1122	50353	924	9.0%	25.0%	14.0%	-17.6%	5032	5498	45272	51277	9.0%	25.0%								