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Date: 1st November 2016

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of October 2016.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of October 2016.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory

Encl.: As above

Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV							
	Oct15		Oct16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Oct15		Oct16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Oct15		Oct16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Oct15		Oct16		Ytd 2015-16		Ytd 2016-17	
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI		
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																											
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																											
	707	916	4019	5085	30%	27%	57	112	856	1032	96%	21%	764	1028	4875	6117	35%	25%	764	1028	4875	6117	1636	1695	9025	10080	4%	12%	140	147	712	1233	5%	73%	1776	1842	9737	11313	4%	16%	1776	1842	9737	11313
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																											
	LMD TOTAL																																											
	2343	2611	13044	15165	11%	16%	197	259	1568	2265	31%	44%	2540	2870	14612	17430	13%	19%	2540	2870	14612	17430																						
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																											
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																											
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																											
	235	205	3729	3964	-13%	6%	53	95	605	564	79%	-7%	288	300	4334	4528	4%	4%	288	300	4334	4528																						
B	Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																											
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																											
	106	93	1970	1968	-12%	1%	15	85	167	528	467%	216%	121	178	2137	2516	47%	18%	121	178	2137	2516																						
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																											
	B2: No. of seats including driver exceeding 13																																											
	79	234	553	1384	196%	150%	9	16	185	175	78%	-5%	88	250	738	1559	0%	0%	88	250	738	1559																						
	BUS TOTAL																																											
	420	532	6252	7336	27%	17%	77	196	957	1267	155%	32%	497	728	7209	8603	46%	19%	497	728	7209	8603																						
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																											
A	Max. Mass not exceeding 16.2 tonnes																																											
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes																																											
	298	385	2116	3014	29%	42%	63	56	456	808	-11%	77%	361	441	2572	3822	22%	49%	361	441	2572	3822																						
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																											
	333	129	252	106	1792	720	2450	608	-24%	-18%	37%	-29%	27	49	333	378	0%	14%	360	129	301	106	2125	720	2828	508	-16%	-18%	33%	-29%	489	407	2845	3336										
B2:	Haulage Tractor (Tractor - Semi Trailer Trailer)																																											
	72	2	74	5	430	23	753	19	3%	150%	75%	-17%	24	35	79	76	0%	0%	96	2	109	5	509	23	829	19	14%	150%	53%	-17%	98	114	522	848										
	HD TOTAL																																											
	703	131	711	111	4338	743	5217	527	1.1%	-15.3%	43.3%	-28.1%	114	140	868	1262	22.8%	-45.4%	817	131	851	111	5206	743	7479	527	4.2%	-15.3%	43.7%	-28.1%	948	962	5949	8006										
	GRAND TOTAL																																											
	3466	131	3854	111	23634	743	28718	527	11.2%	-15.3%	21.5%	-29.1%	388	595	3393	4794	53.4%	41.3%	3854	131	4449	111	27027	743	33512	527	15.4%	-15.3%	24.0%	-28.1%	3985	4560	27770	34039										