

Category	Domestic Sales						Export Sales						Total Sales (Dom+Exp)						Total Sales VECV								
	July 14		July 15		YTD 2014		July 14		July 15		YTD 2014		July 14		July 15		YTD 2014		July 14		July 15		YTD 2014		YTD 2015		
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	
N2 Category - Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																											
A. Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																											
A1- Max. Mass exceeding 3.5 tonnes but not exceeding 5 tonnes	441	519	3263	3383	18%	3%	72	145	653	644	101%	-1%	513	664	3668	4027	29%	2%	513	664	3668	4027	2%	2%	513	664	
A2- Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes	1176	1116	8313	8507	-5%	2%	171	132	906	521	-23%	-42%	1347	1249	9219	9028	-7%	-7%	1347	1249	9219	9028	-7%	-7%	1347	1249	
A3- Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1635	11596	11890	11596	1%	3%	243	277	1559	1165	14%	-25%	1800	1912	13155	13055	3%	4%	1800	1912	13155	13055	4%	4%	1800	1912	
L/MD TOTAL	1617																										
N3 Category - More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																											
A. Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																											
A1- No. of seats including driver exceeding 9 but not exceeding 13	473	498	3299	4372	5%	33%	12	135	486	695	1029%	24%	485	633	3785	4977	31%	31%	485	633	3785	4977	31%	31%	485	633	
A2- No. of seats including driver exceeding 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 848, 849, 850, 851, 852, 853, 854, 855, 856, 857, 858, 859, 860, 861, 862, 863, 864, 865, 866, 867, 868, 869, 870, 871, 872, 873, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885, 886, 887, 888, 889, 890, 891, 892, 893, 894, 895, 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 908, 909, 910, 911, 912, 913, 914, 915, 916, 917, 918, 919, 920, 921, 922, 923, 924, 925, 926, 927, 928, 929, 930, 931, 932, 933, 934, 935, 936, 937, 938, 939, 940, 941, 942, 943, 944, 945, 946, 947, 948, 949, 950, 951, 952, 953, 954, 955, 956, 957, 958, 959, 960, 961, 962, 963, 964, 965, 966, 967, 968, 969, 970, 971, 972, 973, 974, 975, 976, 977, 978, 979, 980, 981, 982, 983, 984, 985, 986, 987, 988, 989, 990, 991, 992, 993, 994, 995, 996, 997, 998, 999, 1000																											
B1- No. of seats including driver exceeding 13	341	237	2439	2564	-30%	3%	0	7	167	181	#D/V/0	8%	341	244	2666	2745	-28%	3%	341	244	2666	2745	3%	3%	341	244	
B2- No. of seats including driver exceeding 13																											
B3- No. of seats including driver exceeding 13	443	460	248	472	86%	90%	0	45	22	130	#D/V/0	491%	443	425	271	602	0%	0%	443	425	271	602	0%	0%	443	425	
BUS TOTAL	857	815	6047	7408	-5%	23%	12	187	675	916	1489%	36%	869	1002	6722	8324	15%	24%	869	1002	6722	8324	15%	24%	869	1002	
N3 Category - Max Mass exceeding 12 tonnes but not exceeding 12 tonnes (Goods Carrier)																											
A. Max. Mass not exceeding 12 tonnes																											
A1- Max. Mass not exceeding 12 tonnes	160	302	1583	2024	59%	28%	116	97	1091	401	-16%	-63%	308	389	2824	2425	-30%	-9%	308	389	2824	2425	-30%	-9%	308	389	
A2- Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes (Right Vehicle)	275	49	1637	400	1779	532	-24%	11	41	95	296	0%	212%	288	49	251	39	-12%	18%	288	49	251	39	-12%	18%	288	49
A3- Max. Mass exceeding 16.2 tonnes (Left Vehicle)	16	12	88	7	93	17	389	36	459%	112%	2	0	66	7	158	17	389	36	459%	112%	2	0	66	7	158	17	
BD- Max. Mass exceeding 39.2 tonnes	481	81	3333	417	4172	588	24.7%	131	138	1291	727	5.3%	-41.9%	672	81	738	46	-24.6%	6.9%	672	81	738	46	-24.6%	6.9%	672	81
GRAND TOTAL	2851	81	3950	46	28976	417	23470	368	3.2%	-24.6%	113%	36.2%	348	602	3441	61	3652	46	-19.4%	36.0%	3441	61	3652	46	-19.4%	36.0%	