

Category	Domestic Sale								Export Sale								Total Sale (Dom+Exp)															
	Jan 15		Jan 16		Ytd 2015		Ytd 2016		Month		YTD		Jan 15		Jan 16		Ytd 2015		Ytd 2016		Month		YTD		Jan 15		Jan 16		Ytd 2015		Ytd 2016	
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI		
N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																
A Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																
A1: Max. Mass exceeding 3.5 tonnes but not exceeding 5 tonnes																																
A2: Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes	444		492		444		492		11%		11%		61		39		61		39		-36%		-36%		505		531		505		531	
A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1271		1536		1271		1536		21%		21%		27		45		27		45		67%		67%		1298		1298		1581		1581	
LMD TOTAL	1715		2028		1715		2028		18%		18%		88		84		88		84		-5%		-5%		1803		2112		1803		2112	
M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																
A Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																
A1: No. of seats including driver exceeding 9 but not exceeding 13																																
A2: No. of seats including driver exceeding 13	419		350		419		350		-16%		-16%		143		42		143		42		-71%		-71%		562		392		562		392	
B Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																
B1: No. of seats including driver exceeding 9 but not exceeding 13																																
B2: No. of seats including driver exceeding 13	218		223		218		223		2%		2%		18		1		18		1		-94%		-94%		236		224		236		224	
Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																
C2: No. of seats including driver exceeding 13	34		107		34		107		215%		215%		0		85		0		85		#DIV/0!		#DIV/0!		34		192		34		192	
BUS TOTAL	671		680		671		680		1%		1%		161		128		161		128		-20%		-20%		832		808		832		808	
N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																
A Max. Mass not exceeding 16.2 tonnes																																
A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	263		379		263		379		44%		44%		75		53		75		53		-29%		-29%		338		432		338		432	
C Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																
a) Max Mass exceeding 16.2 tonnes	218	53	247	58	218	53	247	58	13%	9%	13%	9%	33	27	33	27	33	27	33	27	0%	-18%	251	53	274	58	251	53	274	58		
B2: <u>Tractor (Tractor - Semi Trailer Trailer)</u>	38	2	81	3	38	2	81	3	113%	50%	113%	50%	0	0	0	0	0	0	0	0	0%	0%	38	2	81	3	38	2	81	3		
b) Max. Mass exceeding 35.2 tonnes	519	55	707	61	519	55	707	61	36.2%	10.9%	36.2%	10.9%	108	80	108	80	108	80	108	80	-25.9%	-25.9%	627	55	787	61	627	55	787	61		
HD TOTAL	519	55	707	61	519	55	707	61	36.2%	10.9%	36.2%	10.9%	108	80	108	80	108	80	108	80	-25.9%	-25.9%	627	55	787	61	627	55	787	61		
GRAND TOTAL	2905	55	3415	61	2905	55	3415	61	17.6%	10.9%	17.6%	10.9%	357	292	357	292	357	292	357	292	-18.2%	-18.2%	3262	55	3707	61	3262	55	3707	61		