	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Feb 15		Feb 16		Ytd 2015		Ytd 2016		Month		YTD		Feb 15		Feb 16		Ytd 2015		Ytd 2016		Month		YTD		Feb 15		Feb 16		Ytd 2015		Ytd 2016		Month		YTD		Feb 15	Feb 16	Ytd 2015	Ytd 2016
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A1: Max. Mass exceeding 3.5 tonnes but not exceeding 5 tonnes																																								
	A2: Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes	422		552		866		1044		31%		21%		85		42		146		81		-51%		-45%		507		594		1012		1125		17%		11%		507	594	1012	1125
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1187		1685		2458		3221		42%		31%		88		259		115		304		194%		164%		1275		1944		2573		3525		52%		37%		1275	1944	2573	3525
	L/MD TOTAL	**1609**		**2237**		**3324**		**4265**		**39%**		**28%**		**173**		**301**		**261**		**385**		**74%**		**48%**		**1782**		**2538**		**3585**		**4650**		**42%**		**30%**		**1782**	**2538**	**3585**	**4650**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	333		562		752		912		69%		21%		49		117		192		159		139%		-17%		382		679		944		1071		78%		13%		382	679	944	1071
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	188		282		406		505		50%		24%		21		87		39		88		314%		126%		209		369		445		593		77%		33%		209	369	445	593
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	42		160		76		267		281%		251%		7		33		7		118		371%		1586%		49		193		83		385		0%		0%		49	193	83	385
	BUS TOTAL	**563**		**1004**		**1234**		**1684**		**78%**		**36%**		**77**		**237**		**238**		**365**		**208%**		**53%**		**640**		**1241**		**1472**		**2049**		**94%**		**39%**		**640**	**1241**	**1472**	**2049**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	296		435		559		814		47%		46%		52		73		127		126		40%		-1%		348		508		686		940		46%		37%		348	508	686	940
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	254	90	479	92	472	143	726	150	89%	2%	54%	5%	24		40		57		67		0%		18%		278	90	519	92	529	143	793	150	87%	2%	50%	5%	368	611	672	943
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	52	10	109	4	90	12	190	7	110%	-60%	111%	-42%	0		21		0		21		0%		0%		52	10	130	4	90	12	211	7	150%	-60%	134%	-42%	62	134	102	218
	HD TOTAL	**602**	**100**	**1023**	**96**	**1121**	**155**	**1730**	**157**	**69.9%**	**-4.0%**	**54.3%**	**1.3%**	**76**		**134**		**184**		**214**		76.3%		16.3%		**678**	**100**	**1157**	**96**	**1305**	**155**	**1944**	**157**	**70.6%**	**-4.0%**	**49.0%**	**1.3%**	**778**	**1253**	**1460**	**2101**
	GRAND TOTAL	**2774**	**100**	**4264**	**96**	**5679**	**155**	**7679**	**157**	**53.7%**	**-4.0%**	**35.2%**	**1.3%**	**326**		**672**		**683**		**964**		**106.1%**		**41.1%**		**3100**	**100**	**4936**	**96**	**6362**	**155**	**8643**	**157**	**59.2%**	**-4.0%**	**35.9%**	**1.3%**	**3200**	**5032**	**6517**	**8800**