	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Mar 15		Mar 16		Ytd 2015		Ytd 2016		Month		YTD		Mar 15		Mar 16		Ytd 2015		Ytd 2016		Month		YTD		Mar 15		Mar 16		Ytd 2015		Ytd 2016		Month		YTD		Mar 15	Mar 16	Ytd 2015	Ytd 2016
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A1: Max. Mass exceeding 3.5 tonnes but not exceeding 5 tonnes																																								
	A2: Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes	496		765		1362		1809		54%		33%		50		97		196		178		94%		-9%		546		862		1558		1987		58%		28%		546	862	1558	1987
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1597		2239		4055		5460		40%		35%		52		137		167		441		163%		164%		1649		2376		4222		5901		44%		40%		1649	2376	4222	5901
	L/MD TOTAL	**2093**		**3004**		**5417**		**7269**		**44%**		**34%**		**102**		**234**		**363**		**619**		**129%**		**71%**		**2195**		**3238**		**5780**		**7888**		**48%**		**36%**		**2195**	**3238**	**5780**	**7888**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	681		865		1433		1777		27%		24%		75		98		267		257		31%		-4%		756		963		1700		2034		27%		20%		756	963	1700	2034
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	559		531		965		1036		-5%		7%		41		86		80		174		110%		118%		600		617		1045		1210		3%		16%		600	617	1045	1210
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	34		111		110		378		226%		244%		10		30		17		148		200%		771%		44		141		127		526		0%		0%		44	141	127	526
	BUS TOTAL	**1274**		**1507**		**2508**		**3191**		**18%**		**27%**		**126**		**214**		**364**		**579**		**70%**		**59%**		**1400**		**1721**		**2872**		**3770**		**23%**		**31%**		**1400**	**1721**	**2872**	**3770**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	307		653		866		1467		113%		69%		21		105		148		231		400%		56%		328		758		1014		1698		131%		67%		328	758	1014	1698
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	332	94	608	115	804	237	1334	265	83%	22%	66%	12%	60		113		117		180		0%		54%		392	94	721	115	921	237	1514	265	84%	22%	64%	12%	486	836	1158	1779
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	78	8	172	5	168	20	362	12	121%	-38%	115%	-40%	8		23		8		44		0%		0%		86	8	195	5	176	20	406	12	127%	-38%	131%	-40%	94	200	196	418
	HD TOTAL	**717**	**102**	**1433**	**120**	**1838**	**257**	**3163**	**277**	**99.9%**	**17.6%**	**72.1%**	**7.8%**	**89**		**241**		**273**		**455**		170.8%		66.7%		**806**	**102**	**1674**	**120**	**2111**	**257**	**3618**	**277**	**107.7%**	**17.6%**	**71.4%**	**7.8%**	**908**	**1794**	**2368**	**3895**
	GRAND TOTAL	**4084**	**102**	**5944**	**120**	**9763**	**257**	**13623**	**277**	**45.5%**	**17.6%**	**39.5%**	**7.8%**	**317**		**689**		**1000**		**1653**		**117.4%**		**65.3%**		**4401**	**102**	**6633**	**120**	**10763**	**257**	**15276**	**277**	**50.7%**	**17.6%**	**41.9%**	**7.8%**	**4503**	**6753**	**11020**	**15553**