

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF EICHER MOTORS LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **EICHER MOTORS LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the profit / (loss) of its jointly controlled entities for the quarter and nine months ended December 31, 2016 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. The Statement includes the results of subsidiary companies viz. Royal Enfield Brasil Comercio de Motocicletas Ltda (RE BRASIL), Royal Enfield North America Ltd. (RENA) and Royal Enfield Canada Ltd. (RECA) (100% subsidiary company of RENA) and jointly controlled entities viz. Eicher Polaris Private Limited (EPPL) and VE Commercial Vehicles Limited (VECVL) (includes results of 100% subsidiary companies i.e. V E C V Lanka (Private) Limited (VECV Lanka), VECV South Africa (PTY) Limited (VECV South Africa), Eicher Engineering Solutions, Inc., U.S.A. (EES, Inc., U.S.A.), Eicher Engineering Solutions (Beijing) Co., Ltd. (EES Beijing) and Eicher Engineering Solutions (Shanghai) Co., Ltd. (EES Shanghai)).
4. The consolidated financial results includes the interim financial results of RE BRASIL, RENA and RECA which have not been reviewed by their auditors, whose interim financial results reflect total revenue of Rs. 2.63 crores and Rs. 11.18 crores and total loss after tax of Rs. 16.41 crores and Rs. 24.83 crores for the quarter and the nine months ended December 31, 2016, respectively, as considered in the consolidated financial results and have been consolidated on the basis of unaudited interim financial results prepared by the management of each of these subsidiary companies. The consolidated financial results also includes the share of loss after tax of Rs. 12.51 crores and Rs. 34.67 crores for the quarter and nine months ended December 31, 2016, respectively, as considered in the consolidated



**Deloitte
Haskins & Sells**

financial results, in respect of jointly controlled entities EPPL and subsidiary companies of jointly controlled entity, viz. VECV Lanka, VECV South Africa, EES, Inc., U.S.A., EES Beijing, EES Shanghai, based on their interim financial results which have not been reviewed by their auditors and have been included on the basis of unaudited interim financial results prepared by the management of each of these companies.

5. Based on our review conducted as stated above, and except for the possible effects of the matter described in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement has not been prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS**
Chartered Accountants
(Firm's Registration No. 015125N)



Jaideep Bhargava
Partner
(Membership No. 090295)

GURGAON, February 1, 2017



5. Reconciliations between consolidated financial results, as previously reported (referred to as previous GAAP) and Ind AS as under:

(₹ in Crores)

Particulars	For the	For the twelve	For the fifteen
	Quarter ended	months ended	months ended
	31.12.2015	31.12.2015	31.03.2016
Profit after tax and minority interest as reported under previous GAAP	270.80	943.38	1,277.88
Impact of accounting VECVL as per Equity method under Ind AS instead of line by line consolidation method hitherto followed	-	(8.16)	(21.31)
Impact of measuring investments at Fair Value through Profit or Loss (FVTPL)	13.47	75.64	104.69
Impact of discounting of provisions as per Ind AS 37	1.53	4.40	5.27
Reclassification of actuarial (gain)/loss arising in respect of defined benefit plan to "Other Comprehensive Income"	0.62	0.74	1.67
Deferral of revenue on future performance	0.11	(0.91)	(0.86)
Impact of recognising the cost of the employee stock option scheme at fair value	(5.13)	(17.40)	(23.29)
Tax adjustments	(2.68)	(2.17)	(5.45)
Profit after tax as reported under Ind AS	278.72	995.52	1,338.60
Other comprehensive income/(expense) (net of tax)	(0.40)	(0.48)	(1.09)
Total comprehensive income as reported under Ind AS	278.32	995.04	1,337.51

6. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on February 1, 2017. These results have been subjected to Limited review by the Statutory Auditors.

For and on behalf of the Board

Siddhartha Lal
Siddhartha Lal
Managing Director

Place: New Delhi
Date: February 1, 2017

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EICHER MOTORS LIMITED

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CIN : L34102DL1982PLC129877

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

(₹ in Crores)

Particulars	For the	For the nine	For the
	Quarter ended	months ended	Quarter ended
	31.12.2016	31.12.2016	31.12.2015
	(Unaudited)	(Unaudited)	(Unaudited)
1. Total income from operations	2,071.42	5,806.91	1,452.06
2. Net Profit for the period before tax	599.47	1,648.35	359.80
3. Net Profit for the period after tax	399.48	1,117.01	247.11
4. Net Profit for the period after taxes and share of profit/(loss) of Joint ventures	416.19	1,207.64	278.72
5. Total Comprehensive Income for the period	417.08	1,204.54	278.32
6. Equity Share Capital	27.20	27.20	27.15
7. Earnings Per Share on net profit after tax and share of profit/(loss) of joint ventures (of ₹ 10 each) (not annualised) in ₹ :			
(a) Basic	153.74	444.25	102.66
(b) Diluted	153.28	442.91	102.23

Additional information of the Company on stand-alone basis is as follows:

(₹ in Crores)

Particulars	For the	For the nine	For the
	Quarter ended	months ended	Quarter ended
	31.12.2016	31.12.2016	31.12.2015
	(Unaudited)	(Unaudited)	(Unaudited)
Total income from operations	2,070.25	5,815.16	1,452.06
Net Profit for the period before tax	605.62	1,674.56	365.09
Net Profit for the period after tax	415.18	1,148.45	252.40
Total Comprehensive Income for the period	414.89	1,147.80	251.82

Notes :

- The above is an extract of the detailed format of unaudited consolidated Quarterly Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the unaudited Quarterly Financial Results (consolidated and Standalone) are available on Company's website - www.eichermotors.com and also on the website of stock exchanges i.e NSE -www.nseindia.com and BSE - www.bseindia.com.
- The Company's, its subsidiaries' and jointly controlled entities' adopted Indian Accounting Standard ("Ind AS") from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS-34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.
- Reconciliations between consolidated financial results, as previously reported (referred to as previous GAAP) and Ind AS as under:

(₹ in Crores)

Particulars	For the
	Quarter ended
	31.12.2015
	(Unaudited)
Profit after tax and minority interest as reported under previous GAAP	270.80
Impact of measuring investments at Fair Value through Profit or Loss (FVTPL)	13.47
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Reclassification of actuarial (gain)/loss arising in respect of defined benefit plan to "Other Comprehensive Income"	0.62
Deferral of revenue on future performance	0.11
Impact of recognising the cost of the employee stock option scheme at fair value	(5.13)
Tax adjustments	(2.68)
Profit after tax as reported under Ind AS	278.72
Other comprehensive income/(expense) (net of tax)	(0.40)
Total comprehensive income as reported under Ind AS	278.32

For and on behalf of the Board

Sd/-

Siddhartha Lal
Managing Director

Place : New Delhi

Date : February 01, 2017