

1. Name of Listed Entity: Eicher Motors Limited
2. Scrip Code/Name of Scrip/Class of Security: EICHERMOT
3. Share Holding Pattern Filed under: 31b
4. Share Holding Pattern as on : 30-Jun-2016
5. **Declaration:** The Listed entity is required to submit the following declaration to the extent of submission of information:-

| S. No. | Particulars | Yes/No | |
|--------|--|--------|--|
| 1 | Whether the Listed Entity has issued any partly paid up shares? | No | |
| 2 | Whether the Listed Entity has issued any Convertible Securities or Warrants? | No | |
| 3 | Whether the Listed Entity has any shares against which depository receipts are issued? | No | |
| 4 | Whether the Listed Entity has any shares in locked-in? | No | |
| 5 | Whether any shares held by promoters are pledge or otherwise encumbered? | No | |
| 6 | Whether the Listed Entity has issued any differential Voting Rights? | No | |

Table I - Summary Statement holding of specified securities

| Category (I) | Category of shareholder (II) | Nos. of share (III) | No. of fully paid up shares held (IV) | No. of Par equity share held (V) | No. of shares underlying Depository Receipt (VI) | Total nos. shares held (VII) = (IV)+(V)+(VI) | Share holding as per 1957 (VIII) | Number of Voting Rights held in each class of securities (IX) | | | No. of Shares Underlying Outstanding convertible securities (including Warrants) (X) | Shareholding, as a % assuming full of convertible securities (as a percentage of diluted share capital) (XI) = (VII)+(X) | Number of Locked (XII) | | Number of Shares otherwise encumbered (XIII) | | Number of equity shares in dematerialized form (XIV) |
|--------------|------------------------------|---------------------|---------------------------------------|----------------------------------|--|--|----------------------------------|---|-------------|-------------|--|--|------------------------|-------------------------|--|---------------------------------|--|
| | | | | | | | | As a (A+B+C2) | Class eg: X | Class eg: Y | | | Total | Total as a % of (A+B+C) | No (a) | As a % of total Shares held (b) | |
| A | Promoter & Promoter Group | 10 | 13762184 | 0 | 0 | 13762184 | 50.67 | 13762184 | 0 | 13762184 | 50.67 | 0 | 0 | | | 13762184 | |

| | | | | | | | | | | | | | | | | | | |
|----|-----------------------------------|-------|----------|---|---|----------|-------|----------|---|----------|-------|---|-------|---|---|---|---|----------|
| B | Public | 70156 | 13400799 | 0 | 0 | 13400799 | 49.33 | 13400799 | 0 | 13400799 | 49.33 | 0 | 49.33 | 0 | 0 | | | 12735450 |
| C | Non Promoter- Non Public | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| C1 | Shares underlying DRs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| C2 | Shares held by Employee Trusts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| | Total | 70166 | 27162983 | 0 | 0 | 27162983 | 100 | 27162983 | 0 | 27162983 | 100 | 0 | 100 | 0 | 0 | | | 26497634 |

Table II - Statement showing shareholding pattern of the Promoter and Promoter Group

| Category & of the Shareholders (I) | PAN (II) | No. of share holder (III) | No. of fully paid up equity shares held (IV) | Partly paid-up equity shares held (V) | Nos. of shares underlying Depository Receipts (VI) | Total nos. shares held (VII = IV+V+VI) | Shareholding calculated as SCRR 1957 As a % (A+B+C) (VIII) | Number of Voting Rights held in each class of securities (IX) | | | No. of Shares Outstanding convertible securities (including Warrants) (X) | Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI) = (VII)+(X) as a % of A+B+C2 | Number of Locked in shares (XII) | | Number of Shares pledged or otherwise encumbered (XIII) | | Number of equity shares held in dematerialized form (XIV) | |
|---|----------|---------------------------|--|---------------------------------------|--|--|--|---|---------|----------|---|--|----------------------------------|---------------------------------|---|---------------------------------|---|----------|
| | | | | | | | | Class X | Class Y | Total | | | No. (a) | As a % of total Shares held (b) | No. (a) | As a % of total shares held (b) | | |
| Individuals/Hindu undivided Family | | 6 | 3733043 | 0 | 0 | 3733043 | 13.74 | 3733043 | 0 | 3733043 | 13.74 | 0 | 13.74 | 0 | 0 | | | 3733043 |
| ANITA LAL | | | 2479907 | 0 | 0 | 2479907 | 9.13 | 2479907 | 0 | 2479907 | 9.13 | 0 | 9.13 | 0 | 0 | | | 2479907 |
| RUKMANI JOSHI | | | 305757 | 0 | 0 | 305757 | 1.13 | 305757 | 0 | 305757 | 1.13 | 0 | 1.13 | 0 | 0 | | | 305757 |
| SIDDHARTHA LAL | | | 294694 | 0 | 0 | 294694 | 1.08 | 294694 | 0 | 294694 | 1.08 | 0 | 1.08 | 0 | 0 | | | 294694 |
| SIMRAN LAL | | | 315241 | 0 | 0 | 315241 | 1.16 | 315241 | 0 | 315241 | 1.16 | 0 | 1.16 | 0 | 0 | | | 315241 |
| TARA LAL | | | 314994 | 0 | 0 | 314994 | 1.16 | 314994 | 0 | 314994 | 1.16 | 0 | 1.16 | 0 | 0 | | | 314994 |
| VIKRAM LAL | | | 22450 | 0 | 0 | 22450 | .08 | 22450 | 0 | 22450 | .08 | 0 | .08 | 0 | 0 | | | 22450 |
| Central Government/ State Government(s) | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| Financial Institutions/ Banks | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| Any Other (specify) | | 4 | 10029141 | 0 | 0 | 10029141 | 36.92 | 10029141 | 0 | 10029141 | 36.92 | 0 | 36.92 | 0 | 0 | | | 10029141 |
| Trusts & Body Corporates | | 4 | 10029141 | 0 | 0 | 10029141 | 36.92 | 10029141 | 0 | 10029141 | 36.92 | 0 | 36.92 | 0 | 0 | | | 10029141 |
| THE SIMRAN SIDDHARTHA TARA BENEFIT TRUST TRUSTEE VIKRAM LAL | | | 6799828 | 0 | 0 | 6799828 | 25.03 | 6799828 | 0 | 6799828 | 25.03 | 0 | 25.03 | 0 | 0 | | | 6799828 |
| THE EICHER GOODEARTH TRUST TRUSTEE VIKRAM LAL | | | 2728463 | 0 | 0 | 2728463 | 10.04 | 2728463 | 0 | 2728463 | 10.04 | 0 | 10.04 | 0 | 0 | | | 2728463 |
| THE BRINDA LAL TRUST TRUSTEE VIKRAM LAL | | | 485707 | 0 | 0 | 485707 | 1.79 | 485707 | 0 | 485707 | 1.79 | 0 | 1.79 | 0 | 0 | | | 485707 |

| | | | | | | | | | | | | | | | | | | |
|---|---|----|----------|-------|---|----------|-------|----------|-------|----------|-------|-----|-------|-----|---|---|----------|-------|
| | EICHER GOODEARTH PVT LTD | | | 15143 | 0 | 0 | 15143 | .06 | 15143 | 0 | 15143 | .06 | 0 | .06 | 0 | 0 | | 15143 |
| | Sub-Total (A)(1) | 10 | 13762184 | 0 | 0 | 13762184 | 50.66 | 13762184 | 0 | 13762184 | 50.66 | 0 | 50.66 | 0 | 0 | | 13762184 | |
| 2 | Foreign | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | |
| a | Individuals (Non- Resident Individuals/ Foreign Individuals) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | |
| b | Government | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | |
| c | Institutions | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | |
| d | Foreign Portfolio Investor | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | |
| e | Any Other (specify) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | |
| | Sub-Total (A)(2) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | |
| | Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2) | 10 | 13762184 | 0 | 0 | 13762184 | 50.66 | 13762184 | 0 | 13762184 | 50.66 | 0 | 50.66 | 0 | 0 | | 13762184 | |

Table III - Statement showing shareholding pattern of the Public shareholder

| | Category & Name of the Shareholders (I) | PAN (II) | Nos. of share holder (III) | No. of fully paid up equity shares held (IV) | Partly paid-up equity shares held (V) | Nos. of shares underlying Depository Receipts (VI) | Total nos. shares held VII = IV+V+VI | Shareholding % calculated as per SCRR, 1957 | Number of Voting Rights held in each class of securities (IX) | | | No. of Shares Underlying Outstanding convertible securities (including Warrants) (X) | Total shareholding, as a % assuming full conversion of convertible securities (as a percentage) | Number of Locked in shares (XII) | | Number of Shares pledged or otherwise encumbered | | Number of equity shares held in dematerialized form (XIV) |
|---|---|------------|----------------------------|--|---------------------------------------|--|--------------------------------------|---|---|---------|-----------------|--|---|----------------------------------|-----------------------------|--|--|---|
| | | | | | | | | | No of Voting Rights | | Total as a % of | | | No. (a) | As a % of total Shares held | No. (Not applicable) | As a % of total shares held (Not applicable) | |
| | | | | | | | | | Class X | Classes | | | | | | | | |
| l | Institutions | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| a | Mutual Funds/ | | 186 | 985746 | 0 | 0 | 985746 | 3.63 | 985746 | 0 | 985746 | 3.63 | 0 | 0 | | | | 984566 |
| b | Venture Capital Funds | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | 0 |
| c | Alternate Investment Funds | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | 0 |
| d | Foreign Venture Capital Investors | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | 0 |
| e | Foreign Portfolio Investors | | 543 | 8793778 | 0 | 0 | 8793778 | 32.37 | 8793778 | 0 | 8793778 | 32.37 | 0 | 0 | | | | 8793778 |
| | CARTICA CAPITAL LTD | AAECC1393F | 0 | 938498 | 0 | 0 | 938498 | 3.46 | 938498 | 0 | 938498 | 3.46 | 0 | 0 | | | | 938498 |
| | EUROPACIFIC GROUWTH FUND | AAAAE0997R | 0 | 1078308 | 0 | 0 | 1078308 | 3.97 | 1078308 | 0 | 1078308 | 3.97 | 0 | 0 | | | | 1078308 |
| f | Financial Institutions/ Banks | | 20 | 56771 | 0 | 0 | 56771 | .21 | 56771 | 0 | 56771 | .21 | 0 | 0 | | | | 56650 |
| g | Insurance Companies | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | 0 |
| h | Provident Funds/ Pension Funds | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | 0 |
| i | Any Other (specify) | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | 0 |

| | | | | | | | | | | | | | | | | | | |
|----|---|-------|----------|---|---|----------|-------|----------|---|----------|-------|---|-------|---|---|---|---|----------|
| | Sub-Total (B)(1) | 749 | 9836295 | 0 | 0 | 9836295 | 36.21 | 9836295 | 0 | 9836295 | 36.21 | 0 | 36.21 | 0 | 0 | | | 9834994 |
| 2 | Central Government/ State Government(s)/ President of India | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| | Sub-Total (B)(2) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| 3 | Non-institutions | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| a | Individuals - | 63388 | 2638102 | 0 | 0 | 2638102 | 9.71 | 2638102 | 0 | 2638102 | 9.71 | 0 | 9.71 | 0 | 0 | 0 | 0 | 2111005 |
| i | Individual shareholders holding nominal share capital up to Rs. 2 lakhs. | 63384 | 2426962 | 0 | 0 | 2426962 | 8.93 | 2426962 | 0 | 2426962 | 8.93 | 0 | 8.93 | 0 | 0 | | | 1899865 |
| ii | Individual shareholders holding nominal share capital in excess of Rs. 2 lakhs. | 4 | 211140 | 0 | 0 | 211140 | .78 | 211140 | 0 | 211140 | .78 | 0 | .78 | 0 | 0 | | | 211140 |
| b | NBFCs registered with RBI | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| c | Employee Trusts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| d | Overseas Depositories (holding DRs) (balancing figure) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| e | Any Other (specify) | 6019 | 926402 | 0 | 0 | 926402 | 3.41 | 926402 | 0 | 926402 | 3.41 | 0 | 3.41 | 0 | 0 | | | 789451 |
| | TRUST | 31 | 28033 | 0 | 0 | 28033 | .1 | 28033 | 0 | 28033 | .1 | 0 | .1 | 0 | 0 | | | 25970 |
| | FOREIGN NATIONALS | 2 | 205 | 0 | 0 | 205 | 0 | 205 | 0 | 205 | 0 | 0 | 0 | 0 | 0 | | | 205 |
| | HINDU UNDIVIDED FAMILY | 1307 | 49547 | 0 | 0 | 49547 | .18 | 49547 | 0 | 49547 | .18 | 0 | .18 | 0 | 0 | | | 49547 |
| | NON RESIDENT INDIAN (NON REPAT) | 1226 | 243836 | 0 | 0 | 243836 | .9 | 243836 | 0 | 243836 | .9 | 0 | .9 | 0 | 0 | | | 121681 |
| | NON RESIDENT INDIAN (REPAT) | 1587 | 83388 | 0 | 0 | 83388 | .31 | 83388 | 0 | 83388 | .31 | 0 | .31 | 0 | 0 | | | 83388 |
| | OVERSEAS BODIES CORPORATES | 4 | 880 | 0 | 0 | 880 | 0 | 880 | 0 | 880 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| | CLEARING MEMBER | 314 | 29554 | 0 | 0 | 29554 | .11 | 29554 | 0 | 29554 | .11 | 0 | .11 | 0 | 0 | | | 29554 |
| | BODIES CORPORATE | 1548 | 490959 | 0 | 0 | 490959 | 1.81 | 490959 | 0 | 490959 | 1.81 | 0 | 1.81 | 0 | 0 | | | 480252 |
| | Sub-Total (B)(3) | 69407 | 3564504 | 0 | 0 | 3564504 | 13.12 | 3564504 | 0 | 3564504 | 13.12 | 0 | 13.12 | 0 | 0 | | | 2900456 |
| | Total Public Shareholding (B)= (B)(1)+(B)(2)+(B)(3) | 70156 | 13400799 | 0 | 0 | 13400799 | 49.33 | 13400799 | 0 | 13400799 | 49.33 | 0 | 49.33 | 0 | 0 | | | 12735450 |

Table IV - Statement showing shareholding pattern of the Non Promoter- Non Public shareholder

| Category & of the Shareholders (I) | PAN (II) | No. of shareholder (III) | No. of fully paid up equity shares held (IV) | Partly paid-up equity shares held (V) | Nos. of underlying Depository Receipts (VI) | Total no. shares held (VII = IV+V+VI) | Shareholding % calculate d as per SCRR, 1957 (VIII) | Number of Voting Rights held each class of securities (IX) | | | No. of Shares (including Warrants) (X) | Total shareholding, as a % assuming full conversion of convertible securities (XI) | Number of Locked in shares (XII) | | Number of Shares pledged or otherwise encumbered (XIII) | | Number of equity shares held in dematerialized form (XIV) (Not Applicable) | | | | |
|------------------------------------|--|--------------------------|--|---------------------------------------|---|---------------------------------------|---|--|---------|-------|--|--|-------------------------------------|-----|---|----------------------|--|--|-------------------------------------|--|-------------------------------------|
| | | | | | | | | No of Voting Rights Class X | Class Y | Total | | | Total as a % of Total Voting rights | No. | As a % of total Shares held | No. (Not applicable) | | As a % of total shares held (Not appli | | | |
| | | | | | | | | | | | | | | | | | | | No of Voting Rights | | Total as a % of Total Voting rights |
| | | | | | | | | | | | | | | | | | | | Total as a % of Total Voting rights | | |
| 1 | Custodian/DR Holder | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| 2 | Employee Benefit Trust (under SEBI (Share based Employee Benefit) Regulations, 2014) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| | Total Non-Promoter-Non Public Shareholding (C)= (C)(1)+(C)(2) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |

Table II- Unclaim Details

| Details of Shares which remain unclaimed may be given here along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc. | |
|--|------------------|
| No. of shareholders | No of share held |

Table III- Unclaim Details

| Details of Shares which remain unclaimed may be given here along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc. | |
|--|------------------|
| No. of shareholders | No of share held |
| 864 | 21640 |

Table III- Person in Concert

| Details of the shareholders acting as persons in Concert including their Shareholding | | | |
|---|-------------|--------------|-----------|
| Name of shareholder | Name of PAC | No. of share | Holding % |