

**STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016**

(₹ in Crores)

Particulars	For the Quarter ended			For the nine months ended	For the twelve months ended	For the fifteen months ended
	31.12.2016 (Unaudited)	30.09.2016 (Unaudited)	31.12.2015 (Unaudited)	31.12.2016 (Unaudited)	31.12.2015 (Unaudited)	31.03.2016 (Unaudited)
1. Income from operations						
(a) Gross sales	2,064.95	1,974.60	1,447.95	5,788.08	5,221.04	6,944.57
(b) Other operating income	6.47	6.41	4.11	18.83	19.38	24.84
Total income from operations	2,071.42	1,981.01	1,452.06	5,806.91	5,240.42	6,969.41
2. Expenses						
(a) Cost of materials consumed	920.81	928.25	691.97	2,683.16	2,613.99	3,423.41
(b) Purchase of stock-in-trade (traded goods)	27.29	25.84	16.08	77.39	53.99	78.57
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	20.95	(42.54)	(15.52)	(48.60)	(65.59)	(66.47)
(d) Excise duty on sale of products	236.66	226.16	167.72	661.61	599.16	795.95
(e) Employee benefits expenses	105.79	100.01	81.66	296.38	272.31	349.80
(f) Depreciation and amortisation expenses	35.59	35.85	32.08	110.62	99.43	136.68
(g) Other expenses	182.89	201.11	152.43	547.80	523.66	698.43
Total expenses	1,529.98	1,474.68	1,126.42	4,328.36	4,096.95	5,416.37
3. Profit from operations before other income and finance costs (1-2)	541.44	506.33	325.64	1,478.55	1,143.47	1,553.04
4. Other income	58.99	66.46	34.54	172.27	132.85	178.12
5. Profit before finance costs (3+4)	600.43	572.79	360.18	1,650.82	1,276.32	1,731.16
6. Finance costs	0.96	0.82	0.38	2.47	1.55	2.12
7. Profit before tax (5-6)	599.47	571.97	359.80	1,648.35	1,274.77	1,729.04
8. Tax expense (including deferred tax)	199.99	184.04	112.69	531.34	395.00	539.01
9. Net Profit after tax (7-8)	399.48	387.93	247.11	1,117.01	879.77	1,190.03
10. Share of profit/(loss) of Joint ventures	18.71	25.23	31.61	90.63	115.75	148.57
11. Net Profit after taxes and share of profit/(loss) of Joint ventures (9+10)	418.19	413.16	278.72	1,207.64	995.52	1,338.60
12. Other comprehensive income/(expense) net of taxes (including share of other comprehensive income/(expense) net of taxes of Joint ventures)	(1.11)	(0.30)	(0.40)	(3.10)	(0.48)	(1.09)
13. Total Comprehensive income for the year, net of tax (11+12)	417.08	412.86	278.32	1,204.54	995.04	1,337.51
14. Paid-up equity share capital (Face value of each equity share - ₹ 10)	27.20	27.20	27.15	27.20	27.15	27.16
13. Reserves						3,626.06
14. Earnings Per Share on net profit after tax (of ₹ 10 each) (not annualised) in ₹ :						
(a) Basic	153.74	151.97	102.66	444.25	366.92	493.28
(b) Diluted	153.28	151.52	102.23	442.91	365.39	491.47

Additional information of the Company on stand-alone basis is as follows:

(₹ in Crores)

Particulars	For the Quarter ended			For the nine months ended	For the twelve months ended	For the fifteen months ended
	31.12.2016 (Unaudited)	30.09.2016 (Unaudited)	31.12.2015 (Unaudited)	31.12.2016 (Unaudited)	31.12.2015 (Unaudited)	31.03.2016 (Unaudited)
Total income from operations	2070.25	1988.65	1452.06	5815.16	5240.42	6982.14
Profit before tax	605.62	582.33	365.09	1674.56	1323.58	1853.44
Profit after tax	415.19	396.16	252.40	1148.45	928.58	1309.52
Total comprehensive income as per Ind AS	414.89	396.52	251.82	1147.80	928.76	1308.79

Notes:

- As the Company's and its subsidiaries' business activities fall within a single primary business segment viz. "Automobile products and related components", the disclosure requirements of Ind AS 108 "Operating segment" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, are not applicable.
- The unaudited consolidated financial results have been prepared by the Company in accordance with the requirements of Ind AS-110 "Consolidated Financial Statements" and Ind AS 28 "Investment in Associates and Joint ventures", prescribed under Section 133 of the Companies Act, 2013, read with the rules issued thereunder and on the basis of the separate unaudited interim financial results of the Company, its subsidiaries viz., Royal Enfield Brasil Comercio de Motocicletas Ltda (RE BRASIL), Royal Enfield North America Ltd. (RENA) (100% subsidiaries of the Company) and Royal Enfield Canada Limited (RECA) (100% subsidiary of RENA) and jointly controlled entities viz. VE Commercial Vehicles Limited (VECVL) (includes 100% subsidiaries viz. V E C V Lanka (Private) Limited (VECV Lanka), VECV South Africa (PTY) Limited (VECV South Africa) and Eicher Engineering Solutions, Inc., USA (EES Inc.) (Eicher Engineering Solutions (Beijing) Co., Ltd. (EES Beijing) and Eicher Engineering Solutions (Shanghai) Co. Ltd. (EES Shanghai) (100% subsidiaries of EES Inc.)) and Eicher Polaris Private Limited (EPPL).
The unaudited financial results of subsidiaries viz RE BRASIL, RENA and RECA whose total revenue from operations is ₹ 2.63 crores and ₹ 11.18 crores and total loss after tax is ₹ 16.41 crores and ₹ 24.83 crores for the quarter and nine months ended December 31, 2016, respectively have been consolidated on the basis of unreviewed financial statements prepared by the management of each of these entities. The Company's share of loss in its jointly controlled entity viz EPPL and 100% subsidiaries companies of VECVL viz. VECV Lanka, VECV South Africa, EES Inc., U.S.A., EES Beijing, EES Shanghai of ₹ 12.51 crores and ₹ 34.67 crores for the quarter and nine months ended December 31, 2016, respectively has also been consolidated on the basis of unreviewed financial statements prepared by the management of each of these entities.
- During the current quarter, 2,500 equity shares were issued and allotted as fully paid up at an exercise price of ₹ 462 (including premium of ₹ 452 each) per equity share and 3,000 equity shares were issued and allotted as fully paid up at an exercise price of ₹ 695 (including premium of ₹ 685 each) per equity share under Eicher Employee Stock Option Scheme.
- The Company's, its subsidiaries' and jointly controlled entities' adopted Indian Accounting Standard ("Ind AS") from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.

5. Reconciliations between consolidated financial results, as previously reported (referred to as previous GAAP) and Ind AS as under:

(₹ in Crores)

Particulars	For the	For the twelve	For the fifteen
	Quarter ended	months ended	months ended
	31.12.2015	31.12.2015	31.03.2016
Profit after tax and minority interest as reported under previous GAAP	270.80	943.38	1,277.88
Impact of accounting VECVL as per Equity method under Ind AS instead of line by line consolidation method hitherto followed	-	(8.16)	(21.31)
Impact of measuring investments at Fair Value through Profit or Loss (FVTPL)	13.47	75.64	104.69
Impact of discounting of provisions as per Ind AS 37	1.53	4.40	5.27
Reclassification of actuarial (gain)/loss arising in respect of defined benefit plan to "Other Comprehensive Income"	0.62	0.74	1.67
Deferral of revenue on future performance	0.11	(0.91)	(0.86)
Impact of recognising the cost of the employee stock option scheme at fair value	(5.13)	(17.40)	(23.29)
Tax adjustments	(2.68)	(2.17)	(5.45)
Profit after tax as reported under Ind AS	278.72	995.52	1,338.60
Other comprehensive income/(expense) (net of tax)	(0.40)	(0.48)	(1.09)
Total comprehensive income as reported under Ind AS	278.32	995.04	1,337.51

6. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on February 1, 2017. These results have been subjected to Limited review by the Statutory Auditors.

For and on behalf of the Board

Place: New Delhi
Date: February 1, 2017

Sd/-
Siddhartha Lal
Managing Director