

**STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS  
FOR THE QUARTER ENDED JUNE 30, 2016**

(₹ in Crores)

Particulars	Quarter ended			For the six months ended	For the fifteen months ended
	30.06.2016 (Unaudited)	31.03.2016 (Unaudited)	30.06.2015 (Unaudited)	30.06.2015 (Unaudited)	31.03.2016 (Unaudited) (Refer Note-5)
<b>1. Income from operations</b>					
(a) Net sales (net of excise duty)	1,549.74	1,526.74	1,091.05	2,047.89	6,148.62
(b) Other operating income	5.95	5.46	4.84	9.30	24.84
<b>Total income from operations (net)</b>	<b>1,555.69</b>	<b>1,532.20</b>	<b>1,095.89</b>	<b>2,057.19</b>	<b>6,173.46</b>
<b>2. Expenses</b>					
(a) Cost of materials consumed	834.10	809.42	623.76	1,185.43	3,423.41
(b) Purchase of stock-in-trade (traded goods)	24.26	24.58	12.50	24.34	78.57
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(27.01)	(0.88)	(9.35)	(34.50)	(66.47)
(d) Employee benefits expenses	90.58	77.48	65.09	118.09	349.80
(e) Depreciation and amortisation expenses	39.40	37.47	22.42	41.51	137.78
(f) Other expenses	163.58	174.55	118.22	228.97	697.33
<b>Total expenses</b>	<b>1,124.91</b>	<b>1,122.62</b>	<b>832.64</b>	<b>1,563.84</b>	<b>4,620.42</b>
<b>3. Profit from operations before other income and finance costs (1-2)</b>	<b>430.78</b>	<b>409.58</b>	<b>263.25</b>	<b>493.35</b>	<b>1,553.04</b>
4. Other income	46.82	62.04	26.16	56.29	178.12
<b>5. Profit before finance costs (3+4)</b>	<b>477.60</b>	<b>471.62</b>	<b>289.41</b>	<b>549.64</b>	<b>1,731.16</b>
6. Finance costs	0.69	0.57	0.27	0.82	2.12
<b>7. Profit before tax (5-6)</b>	<b>476.91</b>	<b>471.05</b>	<b>289.14</b>	<b>548.82</b>	<b>1,729.04</b>
8. Tax expense (including deferred tax)	147.31	144.02	90.38	170.37	539.01
<b>9. Net Profit after tax (7-8)</b>	<b>329.60</b>	<b>327.03</b>	<b>198.76</b>	<b>378.45</b>	<b>1,190.03</b>
10. Share of profit/(loss) of Joint ventures	46.69	32.83	38.47	53.79	148.57
<b>11. Net Profit after taxes and share of profit/(loss) of Joint ventures (9+10)</b>	<b>376.29</b>	<b>359.86</b>	<b>237.23</b>	<b>432.24</b>	<b>1,338.60</b>
12. Other comprehensive income/(expense) net of taxes (including share of other comprehensive income/(expense) net of taxes of Joint ventures)	(1.69)	(0.61)	(0.24)	(0.35)	(1.09)
<b>13. Total Comprehensive income for the year, net of tax (11+12)</b>	<b>374.60</b>	<b>359.25</b>	<b>236.99</b>	<b>431.89</b>	<b>1,337.51</b>
14. Paid-up equity share capital (Face value of each equity share - ₹ 10 )	27.16	27.16	27.14	27.14	27.16
<b>15. Earnings Per Share on net profit after tax and share of profit/(loss) of joint ventures (of ₹ 10 each) (not annualised) in ₹ :</b>					
(a) Basic	138.53	132.50	87.45	159.46	493.27
(b) Diluted	138.01	132.02	87.08	158.66	491.47

**Additional information of the Company on stand-alone basis is as follows:**

(₹ in Crores)

Particulars	Quarter ended			For the six months ended	For the fifteen months ended
	30.06.2016 (Unaudited)	31.03.2016 (Unaudited)	30.06.2015 (Unaudited)	30.06.2015 (Unaudited)	31.03.2016 (Unaudited)
Total income from operations (net)	1,557.47	1,544.93	1,095.89	2,057.19	6,186.19
Profit before tax	486.61	546.64	289.15	589.63	1,853.44
Profit after tax	337.10	397.71	198.77	419.26	1,309.52
Total comprehensive income as per Ind AS	336.39	396.80	198.74	419.33	1,308.79

**Notes:**

- As the Company's and its subsidiaries business activities fall within a single primary business segment viz. "Automobile products and related components", the disclosure requirements of Ind AS 108 "Operating segment" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, are not applicable.
- The unaudited consolidated financial results have been prepared by the Company in accordance with the requirements of Ind AS-110 "Consolidated Financial Statements" and Ind AS 28 "Investment in Associates and Joint ventures", prescribed under Section 133 of the Companies Act, 2013, read with the rules issued thereunder and on the basis of the separate unaudited interim financial results of the Company, its subsidiaries viz., Royal Enfield Brasil Comercio de Motocicletas Ltda (RE BRASIL), Royal Enfield North America Ltd. (RENA) (100% subsidiaries of the Company) and Royal Enfield Canada Limited (RECA) (100% subsidiary of RENA) and jointly controlled entities viz. VE Commercial Vehicles Limited (VECVL) (includes 100% subsidiaries viz. V E C V Lanka (Private) Limited (VECV Lanka), VECV South Africa (PTY) Limited (VECV South Africa) and Eicher Engineering Solutions, Inc., USA (EES Inc.) (Eicher Engineering Solutions (Beijing) Co., Ltd. (EES Beijing) and Eicher Engineering Solutions (Shanghai) Co. Ltd. (EES Shanghai) (100% subsidiaries of EES Inc.)) and Eicher Polaris Private Limited (EPPL).  
The unaudited financial results of subsidiaries viz RE BRASIL, RENA and RECA whose total revenue from operations is ₹ 3.91 crores and total loss after tax is ₹ 4.32 crores for the quarter ended June 30, 2016, have been consolidated on the basis of unreviewed financial statements prepared by the management of each of these entities. The Company's share of results in its jointly controlled entity viz EPPL and 100% subsidiaries companies of VECVL viz. VECV Lanka, VECV South Africa, EES Inc., U.S.A., EES Beijing, EES Shanghai of ₹ 12.59 crores for the quarter ended June 30, 2016 has also been consolidated on the basis of unreviewed financial statements prepared by the management of each of these entities.
- During the current quarter, 1,800 equity shares were issued and allotted as fully paid up at an exercise price of ₹ 1,770 (including premium of ₹ 1,760 each) per equity share under Eicher Employee Stock Option Scheme.
- The Standalone financial results of the Company, for the quarter ended June 30, 2016, are available on the website of the Company (www.eicher.in).
- The Company's, its subsidiaries and jointly controlled entity's adopted Indian Accounting Standard ("Ind AS") from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.
- Consequent to the adoption of Ind AS, VECVL, hitherto considered as a subsidiary under Indian GAAP is now a Joint controlled entity and has been consolidated under equity method w.e.f. transition date i.e. January 1, 2015.
- Reconciliation of the consolidated financial results to those reported under previous Generally Accepted Accounting Principles (GAAP) are summarised as follows:

Particulars	Quarter ended		For the six months ended	For the fifteen months ended
	31.03.2016	30.06.2015	30.06.2015	31.03.2016
Profit after tax and minority interest as reported under previous GAAP	334.50	221.83	417.12	1,277.88
Impact of accounting VECVL as per Equity method under Ind AS instead of line by line consolidation method hitherto followed (refer note 6)	(13.15)	-	(8.16)	(21.31)
Impact of measuring investments at Fair Value through Profit or Loss (FVTPL)	45.81	22.31	28.24	104.69
Impact of discounting of provisions as per Ind AS 37	0.88	0.47	1.93	5.27
Reclassification of actuarial (gain)/loss arising in respect of defined benefit plan to "Other Comprehensive Income"	0.94	0.37	0.53	1.67
Deferral of revenue on future performance	0.04	(0.39)	(0.40)	(0.86)
Impact of recognising the cost of the employee stock option scheme at fair value	(5.88)	(4.25)	(6.49)	(23.29)
Tax adjustments	(3.28)	(3.11)	(0.53)	(5.45)
<b>Profit after tax as reported under Ind AS</b>	<b>359.86</b>	<b>237.23</b>	<b>432.24</b>	<b>1,338.60</b>
Other comprehensive income/(expense) (net of tax)	(0.61)	(0.24)	(0.35)	(1.09)
<b>Total comprehensive income as reported under Ind AS</b>	<b>359.25</b>	<b>236.99</b>	<b>431.89</b>	<b>1,337.51</b>

- The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on July 28, 2016. This results have been subjected to Limited review by the Statutory Auditors.

For and on behalf of the Board

Place: Chennai  
Date: July 28, 2016

Sd/-  
**Siddhartha Lal**  
Managing Director