	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Jan 15		Jan 16		Ytd 2015		Ytd 2016		Month		YTD		Jan 15		Jan 16		Ytd 2015		Ytd 2016		Month		YTD		Jan 15		Jan 16		Ytd 2015		Ytd 2016		Month		YTD		Jan 15	Jan 16	Ytd 2015	Ytd 2016
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A1: Max. Mass exceeding 3.5 tonnes but not exceeding 5 tonnes																																								
	A2: Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes	444		492		444		492		11%		11%		61		39		61		39		-36%		-36%		505		531		505		531		5%		5%		505	531	505	531
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1271		1536		1271		1536		21%		21%		27		45		27		45		67%		67%		1298		1581		1298		1581		22%		22%		1298	1581	1298	1581
	L/MD TOTAL	**1715**		**2028**		**1715**		**2028**		**18%**		**18%**		**88**		**84**		**88**		**84**		**-5%**		**-5%**		**1803**		**2112**		**1803**		**2112**		**17%**		**17%**		**1803**	**2112**	**1803**	**2112**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	419		350		419		350		-16%		-16%		143		42		143		42		-71%		-71%		562		392		562		392		-30%		-30%		562	392	562	392
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	218		223		218		223		2%		2%		18		1		18		1		-94%		-94%		236		224		236		224		-5%		-5%		236	224	236	224
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	34		107		34		107		215%		215%		0		85		0		85		#DIV/0!		#DIV/0!		34		192		34		192		0%		0%		34	192	34	192
	BUS TOTAL	**671**		**680**		**671**		**680**		**1%**		**1%**		**161**		**128**		**161**		**128**		**-20%**		**-20%**		**832**		**808**		**832**		**808**		**-3%**		**-3%**		**832**	**808**	**832**	**808**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	263		379		263		379		44%		44%		75		53		75		53		-29%		-29%		338		432		338		432		28%		28%		338	432	338	432
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	218	53	247	58	218	53	247	58	13%	9%	13%	9%	33		27		33		27		0%		-18%		251	53	274	58	251	53	274	58	9%	9%	9%	9%	304	332	304	332
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	38	2	81	3	38	2	81	3	113%	50%	113%	50%	0		0		0		0		0%		0%		38	2	81	3	38	2	81	3	113%	50%	113%	50%	40	84	40	84
	HD TOTAL	**519**	**55**	**707**	**61**	**519**	**55**	**707**	**61**	**36.2%**	**10.9%**	**36.2%**	**10.9%**	**108**		**80**		**108**		**80**		-25.9%		-25.9%		**627**	**55**	**787**	**61**	**627**	**55**	**787**	**61**	**25.5%**	**10.9%**	**25.5%**	**10.9%**	**682**	**848**	**682**	**848**
	GRAND TOTAL	**2905**	**55**	**3415**	**61**	**2905**	**55**	**3415**	**61**	**17.6%**	**10.9%**	**17.6%**	**10.9%**	**357**		**292**		**357**		**292**		**-18.2%**		**-18.2%**		**3262**	**55**	**3707**	**61**	**3262**	**55**	**3707**	**61**	**13.6%**	**10.9%**	**13.6%**	**10.9%**	**3317**	**3768**	**3317**	**3768**