

| Category | Domestic Sale | | | | | | | | Export Sale | | | | | | | | Total Sale (Dom+Exp) | | | | | | | | | | | | | | | | | | | | | | | |
|---|---------------|------------|-------------|-----------|-------------|------------|-------------|------------|--------------|--------------|--------------|-------------|------------|------------|------------|------------|----------------------|--------------|-------------|------------|-------------|-----------|-------------|------------|-------------|------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|----------|
| | Feb 15 | | Feb 16 | | Ytd 2015 | | Ytd 2016 | | Month | | YTD | | Feb 15 | | Feb 16 | | Ytd 2015 | | Ytd 2016 | | Month | | YTD | | Feb 15 | | Feb 16 | | Ytd 2015 | | Ytd 2016 | | Month | | YTD | | Feb 15 | Feb 16 | Ytd 2015 | Ytd 2016 |
| | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | ETB | VTI | | | | |
| N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| IV A Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| A1: Max. Mass exceeding 3.5 tonnes but not exceeding 5 tonnes | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| A2: Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes | 422 | | 552 | | 866 | | 1044 | | 31% | | 21% | | 85 | | 42 | | 146 | | 81 | | -51% | | -45% | | 507 | | 594 | | 1012 | | 1125 | | 17% | | 11% | 507 | 594 | 1012 | 1125 | |
| A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes | 1187 | | 1685 | | 2459 | | 3221 | | 42% | | 31% | | 88 | | 259 | | 115 | | 304 | | 194% | | 164% | | 1275 | | 1944 | | 2573 | | 3525 | | 52% | | 37% | 1275 | 1944 | 2573 | 3525 | |
| LMD TOTAL | 1609 | | 2237 | | 3324 | | 4265 | | 39% | | 28% | | 173 | | 301 | | 261 | | 385 | | 74% | | 48% | | 1782 | | 2538 | | 3585 | | 4650 | | 42% | | 30% | 1782 | 2538 | 3585 | 4650 | |
| M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| IV A Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| A1: No. of seats including driver exceeding 9 but not exceeding 13 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| A2: No. of seats including driver exceeding 13 | 333 | | 562 | | 752 | | 912 | | 69% | | 21% | | 49 | | 117 | | 192 | | 159 | | 139% | | -17% | | 382 | | 679 | | 944 | | 1071 | | 78% | | 13% | 382 | 679 | 944 | 1071 | |
| B Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B1: No. of seats including driver exceeding 9 but not exceeding 13 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B2: No. of seats including driver exceeding 13 | 188 | | 282 | | 406 | | 505 | | 50% | | 24% | | 21 | | 87 | | 39 | | 88 | | 314% | | 126% | | 209 | | 369 | | 445 | | 593 | | 77% | | 33% | 209 | 369 | 445 | 593 | |
| Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes (Passenger Carrier) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| C2: No. of seats including driver exceeding 13 | 42 | | 160 | | 76 | | 267 | | 281% | | 251% | | 7 | | 33 | | 7 | | 118 | | 371% | | 1586% | | 49 | | 193 | | 83 | | 385 | | 0% | | 0% | 49 | 193 | 83 | 385 | |
| BUS TOTAL | 563 | | 1004 | | 1234 | | 1684 | | 78% | | 36% | | 77 | | 237 | | 238 | | 365 | | 208% | | 53% | | 640 | | 1241 | | 1472 | | 2049 | | 94% | | 39% | 640 | 1241 | 1472 | 2049 | |
| VI N3 Category : Max Mass exceeding 12 tonnes (Goods Carrier) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| IV A Max. Mass not exceeding 16.2 tonnes | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes | 296 | | 435 | | 559 | | 814 | | 47% | | 46% | | 52 | | 73 | | 127 | | 126 | | 40% | | -1% | | 348 | | 508 | | 686 | | 940 | | 46% | | 37% | 348 | 508 | 686 | 940 | |
| C Max. Mass exceeding 16.2 tonnes (Rigid Vehicles) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| a) Max Mass exceeding 16.2 tonnes | 254 | 90 | 479 | 92 | 472 | 143 | 726 | 150 | 89% | 2% | 54% | 5% | 24 | 40 | 57 | 67 | 0% | 18% | 278 | 90 | 519 | 92 | 529 | 143 | 793 | 150 | 87% | 2% | 50% | 5% | 368 | 611 | 672 | 943 | | | | | | |
| B2: <i>Tractor (Tractor - Semi Trailer Trailer)</i> | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| a) Max. Mass exceeding 35.2 tonnes | 52 | 10 | 109 | 4 | 90 | 12 | 190 | 7 | 110% | -60% | 111% | -42% | 0 | 21 | 0 | 21 | 0% | 0% | 52 | 10 | 130 | 4 | 90 | 12 | 211 | 7 | 150% | -60% | 134% | -42% | 62 | 134 | 102 | 218 | | | | | | |
| HD TOTAL | 602 | 100 | 1023 | 96 | 1121 | 155 | 1730 | 157 | 69.9% | -4.0% | 54.3% | 1.3% | 76 | 134 | 184 | 214 | 76.3% | 16.3% | 678 | 100 | 1157 | 96 | 1305 | 155 | 1944 | 157 | 70.6% | -4.0% | 49.0% | 1.3% | 778 | 1253 | 1460 | 2101 | | | | | | |
| GRAND TOTAL | 2774 | 100 | 4264 | 96 | 5679 | 155 | 7679 | 157 | 53.7% | -4.0% | 35.2% | 1.3% | 326 | 672 | 683 | 964 | 106.1% | 41.1% | 3100 | 100 | 4936 | 96 | 6362 | 155 | 8643 | 157 | 59.2% | -4.0% | 35.9% | 1.3% | 3200 | 5032 | 6517 | 8800 | | | | | | |