

(I)(a) Statement showing Shareholding Pattern

Name of the Company : Eicher Motors Limited

Scrip Code, Name of the scrip, class of security : EICHERMOT

As on Date : 31-Mar-2015

| | | | |
|---|-------------------------------|---|--|
| Partly paid-up shares | No. of partly paid-up shares | As a % of total no. of partly paid-up Shares | As a % of total no. of shares of the company |
| Held by promoter/promoter group | 0 | 0 | 0 |
| Held by public | 0 | 0 | 0 |
| Total | 0 | 0 | 0 |
| Outstanding convertible securities | No. of outstanding securities | As a % of total no. of outstanding convertible securities | As a % of total no. of shares of the company, assuming full conversion of the convertible securities |
| Held by promoter/promoter group | 0 | 0 | 0 |
| Held by public | 0 | 0 | 0 |
| Total | 0 | 0 | 0 |
| Warrants | No. of warrants | As a % of total no. of warrants | As a % of total no. of shares of the company, assuming full conversion of Warrants |
| Held by promoter/promoter group | 0 | 0 | 0 |
| Held by public | 0 | 0 | 0 |
| Total | 0 | 0 | 0 |
| Total paid-up capital of the company, assuming full conversion of warrants and convertible securities | 0 | | |

(I)(a) Statement showing Shareholding Pattern

| Sr. no. | Category of shareholder | Number of shareholders | Total number of shares | Number of shares held in dematerialized form | Total shareholding as a percentage of total number of shares | | Shares Pledged or otherwise encumbered | |
|---------|--|------------------------|------------------------|--|--|----------------------------------|--|--|
| | | | | | As a percentage of (A+B) ¹ (VI) | As a percentage of (A+B+C) (VII) | Number of shares (VIII) | As a percentage (IX) = (VIII) / (IV) * 100 |
| (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | (IX) |
| (A) | Promoter and Promoter Group² | | | | | | | |
| (1) | Indian | | | | | | | |
| (a) | Individuals/Hindu Undivided Family | 6 | 4330629 | 4330629 | 15.98 | 15.98 | 0 | 0.00 |
| (b) | Central Government/State Government(s) | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 |
| (c) | Bodies Corporate | 1 | 15143 | 15143 | 0.06 | 0.06 | 0 | 0.00 |
| (d) | Financial Institutions/Banks | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 |
| (e) | Any Other (Total) | 3 | 10557258 | 10557258 | 38.95 | 38.95 | 0 | 0.00 |
| (e1) | Trust | 3 | 10557258 | 10557258 | 38.95 | 38.95 | 0 | 0.00 |
| | Sub-Total (A)(1) | 10 | 14903030 | 14903030 | 54.98 | 54.98 | 0 | 0.00 |
| (2) | Foreign | | | | | | | |
| (a) | Individuals (Non-Resident Individuals/Foreign Individuals) | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| (b) | Bodies Corporate | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| (c) | Institutions | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| (d) | Qualified Foreign Investor | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| (e) | Any Other (Total) | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| | Sub-Total (A)(2) | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| | Total Shareholding of Promoter and Promoter Group (A) = (A)(1)+(A)(2) | 10 | 14903030 | 14903030 | 54.98 | 54.98 | 0 | 0.00 |
| (B) | Public shareholding³ | | | | | | | |

| | | | | | | | | | |
|---|--------------|-----------------|-----------------|---------------|---------------|-------------|-------------|--|--|
| (1) Institutions | | | | | | | | | |
| (a) Mutual Funds/UTI | 159 | 1271151 | 1268971 | 4.69 | 4.69 | N.A. | N.A. | | |
| (b) Financial Institutions/Banks | 17 | 21238 | 20905 | 0.08 | 0.08 | N.A. | N.A. | | |
| (c) Central Government/State Government(s) | 0 | 0 | 0 | 0.00 | 0.00 | N.A. | N.A. | | |
| (d) Venture Capital Funds | 0 | 0 | 0 | 0.00 | 0.00 | N.A. | N.A. | | |
| (e) Insurance Companies | 11 | 353301 | 353301 | 1.30 | 1.30 | N.A. | N.A. | | |
| (f) Foreign Institutional Investors | 249 | 5983544 | 5982804 | 22.07 | 22.07 | N.A. | N.A. | | |
| (g) Foreign Venture Capital Investors | 0 | 0 | 0 | 0.00 | 0.00 | N.A. | N.A. | | |
| (h) Qualified Foreign Investor | 0 | 0 | 0 | 0.00 | 0.00 | N.A. | N.A. | | |
| (i) Any Other (Total) | 0 | 0 | 0 | 0.00 | 0.00 | N.A. | N.A. | | |
| Sub-Total (B)(1) | 436 | 7629234 | 7625981 | 28.14 | 28.14 | N.A. | N.A. | | |
| (2) Non-institutions | | | | | | | | | |
| (a) Bodies Corporate | 1238 | 498009 | 487495 | 1.84 | 1.84 | N.A. | N.A. | | |
| (b) Individuals - i. Individual Shareholders Holding Nominal Share Capital Up To >Rs. 1 Lakh. | 44792 | 2702174 | 1948622 | 9.97 | 9.97 | N.A. | N.A. | | |
| Individuals - ii. Individual Shareholders Holding Nominal Share Capital In Excess Of Rs. 1 Lakh | 12 | 359425 | 359425 | 1.33 | 1.33 | N.A. | N.A. | | |
| (c) Qualified Foreign Investor | 0 | 0 | 0 | 0.00 | 0.00 | N.A. | N.A. | | |
| (d) Any Other (Total) | 14 | 1015411 | 1015411 | 3.75 | 3.75 | N.A. | N.A. | | |
| (d1) Foreign Company | 1 | 1005610 | 1005610 | 3.71 | 3.71 | N.A. | N.A. | | |
| (d2) Trust & Foundations | 13 | 9801 | 9801 | 0.04 | 0.04 | N.A. | N.A. | | |
| Sub-Total (B)(2) | 46056 | 4575019 | 3810953 | 16.88 | 16.88 | N.A. | N.A. | | |
| Total Public Shareholding (B)= (B)(1)+(B)(2) | 46492 | 12204253 | 11436934 | 45.02 | 45.02 | N.A. | N.A. | | |
| TOTAL (A)+(B) | 46502 | 27107283 | 26339964 | 100.00 | 100.00 | 0 | 0.00 | | |
| (C) Shares held by Custodians and against which Depository Receipts have been issued | 0 | 0 | 0 | N.A. | 0.00 | N.A. | N.A. | | |
| C1 Promoter and Promoter Group | 0 | 0 | 0 | N.A. | 0.00 | N.A. | N.A. | | |
| C2 Public | 0 | 0 | 0 | N.A. | 0.00 | N.A. | N.A. | | |
| GRAND TOTAL (A)+(B)+(C) | 46502 | 27107283 | 26339964 | N.A. | 100.00 | 0 | 0.00 | | |

¹For determining public shareholding for the purpose of Clause 40A.

²For definitions of "Promoter" and "Promoter Group", refer to Clause 40A.

³For definitions of "Public Shareholding", refer to Clause 40A.

(I)(b) Statement showing Shareholding of persons belonging to the category "Promoter and Promoter Group"

| Sr. No. | Name of the shareholder | PAN of the Shareholder | Total Shares held | | Shares pledged or otherwise encumbered | | | Details of warrants | | Details of convertible securities | | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share |
|---------|-------------------------|------------------------|-------------------|---------------------------------------|--|---|---|------------------------------|---|--|---|--|
| | | | Number | as a % of grand total (A) + (B) + (C) | Number | as a percentage (VII) = (VI) / (IV) * 100 | as a % of grand total (A) + (B) + (C) of sub-clause (I)(a) (VIII) | Number of warrants held (XI) | As a % total number of warrants of the same class (X) | Number of convertible securities held (XI) | As a % total number of convertible securities of the same class (XII) | |
| (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | (IX) | (X) | (XI) | (XII) | |

| | | | | | | | | | | | | capital (XIII) |
|----|--|------------|----------|-------|---|------|------|---|------|---|------|-------------------|
| 1 | ANITA LAL | AAAPL0512A | 3023167 | 11.15 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 2 | RUKMANI JOSHI | AAGPJ2952A | 360083 | 1.33 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 3 | SIMRAN LAL | AAFPG1535K | 315241 | 1.16 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 4 | TARA LAL | ABCPL2715N | 314994 | 1.16 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 5 | SIDDHARTHA LAL | AABPL5228J | 294694 | 1.09 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 6 | VIKRAM LAL | AAAPL0539R | 22450 | 0.08 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 7 | EICHER GOODEARTH PVT LTD | AABCE8813B | 15143 | 0.06 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 8 | EICHER GOODEARTH TRUST, TRUSTEE - VIKRAM LAL | AAATE2343Q | 3271723 | 12.07 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 9 | THE SIMRAN SIDDHARTHA TARA BENEFIT TRUST, TRUSTEE - VIKRAM LAL | AABTT6715E | 6799828 | 25.08 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| 10 | THE BRINDA LAL TRUST, TRUSTEE - VIKRAM LAL | AACTT0264H | 485707 | 1.79 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |
| | TOTAL | | 14903030 | 54.98 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |

D(c) Statement showing Shareholding of persons belonging to the category "Public" and holding more than 1% of the total number of shares

| Sr. No. | Name of the shareholder | PAN of the Shareholder | Number of shares | Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (1)(a) above} | Details of warrants | | Details of convertible securities | | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted |
|---------|---|------------------------|------------------|--|-------------------------|---|---------------------------------------|--|--|
| | | | | | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class | |
| 1 | AKTIEBOLAGET VOLVO | AAHCA1755G | 1005610 | 3.71 | 0 | 0.00 | 0 | 0.00 | 0 |
| 2 | CARTICA CAPITAL LTD | AAECC1393F | 881330 | 3.25 | 0 | 0.00 | 0 | 0.00 | 0 |
| 3 | TIAA-CREF INSTITUTIONAL MUTUAL FUNDS- INTERNATIONAL EQUITY FUND | AAATT4427G | 355901 | 1.31 | 0 | 0.00 | 0 | 0.00 | 0 |
| 4 | AMANSA CAPITAL PTE LIMITED A/C AMANSA HOLDINGS PVT LTD | AAKCA7237L | 350000 | 1.29 | 0 | 0.00 | 0 | 0.00 | 0 |
| 5 | TREE LINE ASIA MASTER FUND (SINGAPORE) PTE LTD | AACCT7878C | 305000 | 1.13 | 0 | 0.00 | 0 | 0.00 | 0 |
| 6 | CITIGROUP GLOBAL MARKETS MAURITIUS PRIVATE LIMITED | AAFCS3274C | 282699 | 1.04 | 0 | 0.00 | 0 | 0.00 | 0 |

| | | | | | | | | | |
|--|-------|--|---------|-------|---|------|---|------|---|
| | TOTAL | | 3180540 | 11.73 | 0 | 0.00 | 0 | 0.00 | 0 |
|--|-------|--|---------|-------|---|------|---|------|---|

I)(c) Statement showing Shareholding of persons belonging to the category "Public" and holding more than 5% of the total number of shares

| Sr. No. | Name of the shareholder | PAN of the Shareholder | Number of shares | Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | Details of warrants | | Details of convertible securities | | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted |
|---------|-------------------------|------------------------|------------------|--|-------------------------|---|---------------------------------------|--|--|
| | | | | | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class | |
| | TOTAL | | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 |

I)(d) Statement showing details of locked-in shares

| Sr. No. | Name of the shareholder | PAN of the Shareholder | Number of locked-in shares | Locked-in shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |
|---------|-------------------------|------------------------|----------------------------|--|
| | TOTAL | | 0 | 0.00 |

II)(a) Statement showing details of Depository Receipts (DRs)

| Sr. No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of outstanding DRs | Number of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |
|---------|---|---------------------------|---|---|
| | TOTAL | 0 | 0 | 0.00 |

II)(b) Statement showing holding of Depository Receipts (DRs), where underlying shares held by 'promoter/promoter group' are in excess of 1% of the total number of shares

| Sr. No. | Name of the DR Holder | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above} |
|---------|-----------------------|---|---|---|
| | | TOTAL | 0 | 0.00 |

III) (a) Statement showing the voting pattern of shareholders, if more than one class of shares/securities is issued by the issuer.

| Sr. no. | Category of shareholder | Number of Voting Rights held in each class of securities | | | Total Voting Rights (III+IV+V) | Total Voting Rights i.e. (VI) | |
|---------|--|--|--------------|-------------|--------------------------------|--------------------------------|-----------------------------------|
| | | Class X (III) | Class Y (IV) | Class Z (V) | | As a percentage of (A+B) (VII) | As a percentage of (A+B+C) (VIII) |
| (A) | Promoter and Promoter Group² | | | | | | |
| (1) | Indian | | | | | | |
| (a) | Individuals/Hindu Undivided Family | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (b) | Central Government/State Government(s) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (c) | Bodies Corporate | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (d) | Financial Institutions/Banks | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (e) | Any Other (Total) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | Sub-Total (A)(1) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (2) | Foreign | | | | | | |

| | | | | | | | |
|------------|---|---|---|---|---|------|------|
| (a) | Individuals (Non-Resident Individuals/Foreign Individuals) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (b) | Bodies Corporate | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (c) | Institutions | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (d) | Qualified Foreign Investor | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (e) | Any Other (Total) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | Sub-Total (A)(2) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (B) | Public shareholding | | | | | | |
| (1) | Institutions | | | | | | |
| (a) | Mutual Funds/UTI | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (b) | Financial Institutions/Banks | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (c) | Central Government/State Government(s) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (d) | Venture Capital Funds | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (e) | Insurance Companies | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (f) | Foreign Institutional Investors | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (g) | Foreign Venture Capital Investors | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (h) | Qualified Foreign Investor | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (h) | Any Other (Total) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | Sub-Total (B)(1) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (2) | Non-institutions | | | | | | |
| (a) | Bodies Corporate | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (b) | Individuals - i. Individual Shareholders Holding Nominal Share Capital Up To >Rs. 1 Lakh. | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | Individuals - ii. Individual Shareholders Holding Nominal Share Capital In Excess Of Rs. 1 Lakh | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (c) | Qualified Foreign Investor | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (d) | Any Other (Total) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | Sub-Total (B)(2) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | Total Public Shareholding (B)= (B)(1)+(B)(2) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| | TOTAL (A)+(B) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| (C) | Shares held by Custodians and against which Depository Receipts have been issued | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| C1 | Promoter and Promoter Group | 0 | 0 | 0 | 0 | 0 | 0 |
| C2 | Public | 0 | 0 | 0 | 0 | 0 | 0 |
| | GRAND TOTAL (A)+(B)+(C) | 0 | 0 | 0 | 0 | 0.00 | 0.00 |