

EICHER MOTORS LIMITED
AUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE YEAR ENDED DECEMBER 31, 2009

(Rs in lacs)

Particulars	Quarter ended		For the year ended		For the nine months period ended
	31.12.09 (Unaudited)	31.12.08 (Unaudited)	31.12.09 (Audited)	31.12.08 (Unaudited)	31.12.08 (Audited)
	(1)	(2)	(3)	(4)	(6)
Gross sales	92105	71442	311222	263705	188248
Less : Excise duty	4759	4198	17359	25284	16452
Net sales	87346	67244	293863	238421	171796
Other operating income	689	375	1627	1710	1026
Total income from operations	88035	67619	295490	240131	172822
Total expenditure	85058	70301	284809	240637	175437
a. (Increase)/decrease in stock in trade and work in progress	901	(5074)	9256	(3952)	(9131)
b. Consumption of raw materials and components	40254	16294	135390	127960	88960
c. Purchase of finished goods for resale	24874	41307	75274	53128	48792
d. Staff Cost	5347	5879	21517	20397	15611
e. Depreciation	1493	1148	5388	4952	3689
f. Other expenditure	12189	10747	37984	38152	27516
Profit from operations before other income, interest, exceptional items, tax and minority interest	2977	(2682)	10681	(506)	(2615)
Other income	2095	3593	8917	5900	5549
Profit before interest, exceptional items, tax and minority interest	5072	911	19598	5394	2934
Interest	214	257	867	1393	993
Profit before exceptional items, tax and minority interest	4858	654	18731	4001	1941
Exceptional items	-	-	-	3935	3935
Profit before tax and minority interest	4858	654	18731	7936	5876
Provision for taxation (including deferred tax, MAT credit entitlement and fringe benefit tax)	1842	(1032)	6170	(571)	(980)
Taxation relating to previous period	-	-	(388)	127	127
Profit after tax before minority interest	3016	1686	12949	8380	6729
Less : Minority interest	979	244	4610	469	469
Profit for the year/period	2037	1442	8339	7911	6260
Equity Capital					
Paid-up equity share capital (Face value of each equity share - Rs. 10) (refer note 4)	2669	2809	2669	2809	2809
Reserves			104236		107560

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	31.12.09 (Unaudited)	31.12.08 (Unaudited)	31.12.09 (Audited)	31.12.08 (Unaudited)	31.12.08 (Audited)
	(1)	(2)	(3)	(4)	(6)
Earning per share for the period (not annualized)					
In Rupees					
-Basic	7.63	5.13	30.78	28.16	22.28
-Diluted	7.61	5.13	30.69	28.15	22.28
Public Shareholding (refer note 4)					
- No. of Shares (Nos.)	11790153	13018628	11790153	13018628	13018628
- Percentage of shareholding	44.17%	46.34%	44.17%	46.34%	46.34%
Promoters and Promoter Group Shareholding (refer note 4)					
a) Pledged / encumbered					
- Number of shares	Nil	Nil	Nil	Nil	Nil
- As a percentage of the total shareholding of the promoter and promoter group	Nil	Nil	Nil	Nil	Nil
- As a percentage of the total share capital of the Company	Nil	Nil	Nil	Nil	Nil
b) Non-encumbered					
- Number of shares	14902730	15075322	14902730	15075322	15075322
- As a percentage of the total shareholding of the promoter and promoter group	100%	100%	100%	100%	100%
- As a percentage of the total share capital of the Company	55.83%	53.66%	55.83%	53.66%	53.66%

Notes:

1. The Board has recommended 70% dividend on the equity share capital (Rupees 7 per share), subject to the approval of the shareholders.
2. As the Company and its subsidiaries business activities fall within a single primary business segment viz. "Automobiles, related Components and services ", the disclosure requirements of Accounting Standard -17 "Segment Reporting" specified in the Companies (Accounting Standards) Rules, 2006 are not applicable.
3. The audited consolidated financial statements have been prepared by the Company in accordance with the requirements of Accounting Standard 21, Consolidated Financial Statements, specified in the Companies (Accounting Standards) Rules, 2006 and on the basis of the separate audited financial statements of the Company and its subsidiaries viz. VE Commercial Vehicles Limited (VECVL), Eicher Engineering Solutions, Inc., U.S.A. (EES Inc.) (100% subsidiary of VECVL), Hoff Automotive Design Company and Hoff Technology Service Company (100% subsidiary of EES Inc).
4. The Hon'ble Delhi High Court vide its Order dated October 27, 2009 has approved a Scheme of Arrangement of Eicher Goodearth Investments Limited (EGIL), the promoters of Eicher Motors Limited (EML), to demerge its investment business undertaking into another company of its promoters i.e. Eicher Goodearth Private Limited and to merge its residual part with EML. The Scheme became effective from November 12, 2009. Consequent to the effectuation of the Scheme, 14032762 equity shares held in the Company by Residual EGIL are to be cancelled. Against this cancellation, 14032764 equity shares (rounded off to the nearest integer) are to be issued to the shareholders of residual EGIL of which 14012740 equity shares are to be issued to existing promoters of the Company, in terms of the Scheme. These equity shares have been allotted on January 5, 2010 and the same are appearing as capital suspense as on December 31, 2009.

Equity share capital and shareholding pattern in the results above are disclosed after considering the impact of shares issued by the Company on January 5, 2010.

5. Pursuant to Notification No. CE (NT) - 11/95 dated March 16, 1995 issued by the Central Government, unutilised MODVAT balance amounting to Rs.821 lacs standing to the credit of the Company as on March 16, 1995 was to lapse. On a writ petition filed by the Company, the Hon'ble Supreme Court struck down the aforesaid notification. Subsequently, section 37 of the Central Excise Act, 1944 was amended by the Finance Act, 1999 with retrospective effect from March 16, 1995 to validate the said notification. The Company has challenged the aforesaid amendment before the Delhi High Court. This unutilised MODVAT balance has been transferred to VECVL under the slump sale w.e.f July 1, 2008 as per Business Purchase Agreement signed between VECVL and the Company. Pending disposal of the above case no provision in this regard has been considered necessary by the VECVL at this stage.
6. During the current quarter ended December 31, 2009, 7900 equity shares were issued and allotted as fully paid up at an exercise price of Rs 297 (including premium of Rs 287 each) per equity share under Eicher Employee Stock Option Scheme.
7. In column no. 4 above, the Company has furnished figures for twelve months ended December 31, 2008 which incorporates figures for the quarter ended March 31, 2008 pertaining to the financial year immediately preceding the previous year, owing to change in the financial year of the Company to calendar year from earlier year of April 1 to March 31.
8. The figures for the quarter and year ended December 31, 2008 incorporate the figures of the "Distribution Undertaking" of Volvo India Private Limited for the period of six months (i.e. July 1, 2008 to December 31, 2008), as the Scheme of Arrangement under which the "Distribution Undertaking" was demerged into VECVL became effective from July 1, 2008 (the Appointed date). As such the current periods figures for quarter and year ended December 31, 2009 are not comparable with the corresponding previous periods figures.
9. The number of investor complaints received during the quarter were 45 and all have been resolved/ disposed off. There were no complaints pending at opening as well as at the end of the quarter.
10. The Standalone financial results of the Company, for the quarter and year ended December 31, 2009, are available on the website of the Company (www.eicherworld.com).
11. The previous periods figures have been regrouped/reclassified wherever necessary to conform to current year/period presentation.
12. The above financial results were approved by the Board of Directors at its meeting held on February 13, 2010.

For and on behalf of the Board

Place: New Delhi
Date: February 13, 2010

Siddhartha Lal
Managing Director