EICHER www.eichermotors.com

August 12, 2021

Online intimation/submission

The Secretary BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai-400 001 Security Code: 505200 **The Secretary National Stock Exchange of India Ltd** Exchange Plaza, 5th Floor, Plot No.C/1, G Block, Bandra Kurla Complex, Bandra (E) Mumbai-400 051 <u>Symbol: EICHERMOT</u>

Ref: <u>Regulations 30 and 33 of the SEBI (LODR) Regulations, 2015 - Outcome of the Board</u> <u>Meeting</u>

Subject: <u>Unaudited Standalone & Consolidated Financial Results and Limited Review Reports of</u> the Statutory Auditors for the first quarter ended June 30, 2021

Dear Sir/Madam,

In Compliance with Regulations 30 of the SEBI (LODR) Regulations, 2015, we wish to inform you that the Board of Directors at its Meeting held today i.e. August 12, 2021, have *inter alia* approved the Unaudited Standalone and Consolidated Financial Results of the Company for the first quarter ended June 30, 2021 pursuant to Regulation 33 of the SEBI (LODR) Regulations, 2015.

The copies of the Unaudited Standalone and Consolidated Financial Results along with Limited Review Reports of the Statutory Auditors are enclosed herewith for your records. The results will be published in the newspapers in terms of Regulation 47(1)(b) of SEBI (LODR) Regulations, 2015 in due course and will also be placed on the website of the Company.

You are requested to take the same on your records.

Thanking you, For **Eicher Motors Limited**

Manhar Kapoor General Counsel & Company Secretary

Eicher Motors Limited Corporate Office: #96, Sector – 32 Gurugram – 122001 Haryana, India Tel +91 124 4415600 Registered Office CIN: L34102DL1982PLC129877 3rd Floor – Select Citywalk A – 3, District Centre, Saket New Delhi – 110 017, India Email: info@eichermotors.com



2nd & 3rd Floor Golf View Corporate Tower - B Sector - 42, Sector Road Gurugram - 122 002, Haryana, India

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Independent Auditor's Review Report on the Quarterly Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Eicher Motors Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Eicher Motors Limited (the "Company") for the quarter ended June 30, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

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4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. Batliboi & Co. LLP Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

per Sanjay Vij Partner Membership No.: 095169

UDIN: 21095169AAAACW9337

Place: Gurugram Date: August 12, 2021

EICHER MOTORS LIMITED Registered Office : 3rd Floor - Select Citywalk, A-3, District Centre, Saket, New Delhi-110017 Tel. No (+91-124) 4415600, Email: investors@eichermotors.com, Website: www.eicher.in CIN: L34102DL1982PLC129877

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

	For the year ended					
Particulars	30.06.2021	31.03.2021	30.06.2020	31.03.2021		
1 al ticulars	(Unaudited)	(Audited)	(Unaudited)	(Audited)		
		(Refer note 4)				
1. Revenue from operations						
(a) Revenue from contract with customers	1,885.52	2.916.82	763.32	8.571.64		
(b) Other operating income	22.28	5.62	5.89	47.40		
Total Revenue from operations	1,907.80	2,922.44	769.21	8,619.0		
2. Other income	133.95	112.88	115.26	452.0		
3. Total Income (1+2)	2,041.75	3,035.32	884.47	9,071.0		
4. Expenses (a) Cost of raw material and components consumed	1,139.33	1,789.61	329.06	5,052.5		
(b) Purchase of traded goods	49.66	69.38	19.03	204.5		
(c) Changes in inventories of finished goods,	19.00	07.50	19.05	20110		
work-in-progress and traded goods	(55.67)	(114.41)	127.83	(154.7		
(d) Employee benefits expense	212.39	214.23	169.29	803.9		
(a) Employee benefits expense (e) Finance costs	1.89	2.22	3.00	9.2		
(f) Depreciation and amortisation expense	1.89	123.43	3.00 97.11	9.2		
	227.60	320.12	122.81	926.		
(g) Other expenses			868.13			
Total expenses	1,685.67	2,404.58	808.13	7,287.7		
5. Profit before tax (3-4)	356.08	630.74	16.34	1,783.3		
6. Tax expense						
(a) Current tax	97.69	163.70	42.39	492.0		
(b) Deferred tax	(8.82)	(1.04)	(38.35)	(39.		
Total tax expense	88.87	162.66	4.04	453.0		
7. Net Profit after tax (5-6)	267.21	468.08	12.30	1,329.7		
8. Other Comprehensive income/(expense), net of taxes						
(a) Items that may be reclassified to profit or loss	5.93	3.54	(1.45)	23.		
(b) Items that will not be reclassified to profit or loss	0.02	(0.08)	1.71	0.		
Total Other Comprehensive income/(expense), net of taxes	5.95	3.46	0.26	24.		
9. Total comprehensive income (7+8)	273.16	471.54	12.56	1,353.		
). Paid-up equity share capital (Face value of each equity share - ₹ 1)						
(Refer Note 3)	27.34	27.33	27.30	27.		
1. Other equity				9,677.		
2. Earnings Per Share on net profit after tax (of ₹ 1 each)						
(not annualised) in ₹ : (Refer note 3)						
(a) Basic	9.78	17.13	0.45	48.		
(a) Basic (b) Diluted	9.78	17.13	0.45	48. 48.		

Notes:

- 1. As the Company's business activities fall within a single primary business segment viz. "Automobile products and related components", the disclosure requirements of Ind AS 108 "Operating segment" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, are not applicable.
- 2. During the quarter ended June 30, 2021, 52,500 equity shares of Re.1 each were issued and allotted under Employee Stock Option Plan 2006 & Restricted Stock Unit Plan 2019.
- 3. Pursuant to the approval of the shareholders at the Annual General Meeting of the Company held on August 10, 2020, each equity share of face value of Rs. 10/- per share was subdivided into ten equity shares of face value of Re. 1/- per share, with effect from the record date, i.e., August 25, 2020. Consequently, the basic and diluted earnings per share have been computed for all the periods presented in the Standalone Financial Results of the Company on the basis of the new number of equity shares in accordance with Ind AS 33 – Earnings per Share.
- 4. The figures for the quarter ended March 31, 2021 are the balancing figures between the audited figures in respect of year ended March 31, 2021 and unaudited figures up to nine months ended December 31, 2020 which was subjected to a limited review.
- 5. The Company has considered the possible effects that may result from the global health pandemic relating to COVID-19 on its operations. Management believes that it has taken into account external and internal information for assessing the possible impact of COVID-19 on various elements of its financial results, including its liquidity position and the recoverability of assets. However, the impact assessment of COVID-19 is a continuing process, given the uncertainties associated with its nature and duration. The Company will continue to monitor any material changes to future economic conditions and the consequent impact on its business, if any.
- 6. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on August 12, 2021 and were subjected to a review by the statutory auditors.
- 7. The figures for the previous periods have been reclassified / regrouped, wherever necessary.

For and on behalf of the Board of Directors

Date: August 12, 2021

Siddhartha Lal Managing Director





2nd & 3rd Floor Golf View Corporate Tower - B Sector - 42, Sector Road Gurugram - 122 002, Haryana, India

Tel: +91 124 681 6000

Independent Auditor's Review Report on the Quarterly Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Eicher Motors Limited

- We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Eicher Motors Limited (the "Holding Company"), its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its joint ventures for the quarter ended June 30, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 (the "Circular") issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the following entities:
 - a. Royal Enfield North America Limited Subsidiary
 - b. Royal Enfield Canada Limited Subsidiary
 - c. Royal Enfield Brasil Comercio De Motocicletas Ltda Subsidiary
 - d. Royal Enfield (Thailand) Limited Subsidiary
 - e. Royal Enfield UK Limited Subsidiary
 - f. VE Commercial Vehicles Limited Joint Venture
 - g. VECV Lanka (Private) Limited Subsidiary of Joint Venture
 - h. VECV South Africa (Pty) Limited Subsidiary of Joint Venture
 - i. Eicher Polaris Private Limited Joint Venture;

S.R. BATLIBOI & CO. LLP

Chartered Accountants

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditor referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:
 - One subsidiary, whose unaudited interim financial statements include total revenues of Rs 30.92 crores and total net profit after tax of Rs. 10.17 crores for the quarter ended June 30, 2021 as considered in the Statement which have been reviewed by its respective independent auditor.

The independent auditor's report on interim financial statements of this entity has been furnished to us and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of this subsidiary is based solely on the report of such auditor and procedures performed by us as stated in paragraph 3 above.

- 7. The accompanying Statement includes unaudited interim financial results and other unaudited financial information in respect of:
 - Two subsidiaries, whose interim financial results and other financial information reflect total revenues of Rs 19.97 crores and total net loss after tax of Rs. 0.80 crores for the quarter ended June 30, 2021.
 - One joint venture and two subsidiaries of a joint venture, whose interim financial results includes the Group's share of net profit of Rs. 0.44 crores and Group's share of total comprehensive income of Rs. 0.46 crores for the quarter ended June 30, 2021.

The unaudited interim financial results and other unaudited financial information of the these subsidiaries, joint venture and subsidiaries of a joint venture have not been reviewed by their auditors and have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries, joint venture and subsidiaries of a joint venture, is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

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Chartered Accountants

Our conclusion on the Statement in respect of matters stated in para 6 and 7 above is not modified with respect to our reliance on the work done and the report of the other auditor and the financial results certified by the Management.

For S.R. Batliboi & Co. LLP Chartered Accountants ICAI Firm Registration Number: 301003E/E300005

per Sanjay Vij Partner Membership No.: 095169

UDIN: 21095169AAAACX4744

Place: Gurugram Date: August 12, 2021

EICHER MOTORS LIMITED

Registered Office : 3rd Floor - Select Citywalk, A-3, District Centre, Saket, New Delhi-110017 Tel. No (+91-124) 4415600, Email: investors@eichermotors.com, Website: www.eicher.in CIN: L34102DL1982PLC129877

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2021

	FOR THE QUARTER I	ENDED JUNE 30,	, 2021		(₹ in Crores)
		For the Quarter ended			For the year ended
	Particulars	30.06.2021 (Unaudited)	31.03.2021 (Audited) (Refer note 5)	30.06.2020 (Unaudited)	31.03.2021 (Audited)
1.	Revenue from operations				
	(a) Revenue from contract with customers	1,942.84	2,930.98	809.16	8,661.56
	(b) Other operating income	31.46	9.35	9.00	58.79
~	Total Revenue from operations Other income	1,974.30	2,940.33	818.16 114.23	8,720.35 453.19
	Total Income (1+2)	122.02 2,096.32	113.94 3,054.27	932.39	453.19 9,173.54
5	Total Income (1+2)	2,090.32	5,054.27	932.39	3,175.54
4	Expenses	1 100 00	1 700 (1	220.07	5 0 5 9 5 7
	(a) Cost of raw material and components consumed(b) Purchase of traded goods	1,139.33	1,789.61 85.46	329.06 25.78	5,052.57
		68.89 (66.53)	(135.94)	146.22	266.10 (205.90
	 (c) Changes in inventories of finished goods, work-in-progress and traded goods 	(00.33)	(155.94)	140.22	(205.90
	(d) Employee benefits expense	223.39	225.36	176.87	843.23
	(e) Finance costs	6.44	3.94	5.09	16.45
	(f) Depreciation and amortisation expense	111.63	124.80	98.20	450.73
	(g) Other expenses	246.25	341.45	136.44	983.10
	Total expenses	1,729.40	2,434.68	917.66	7,406.28
5	Profit before share of profit / (loss) of Joint venture and tax (3-4)	366.92	619.59	14.73	1,767.26
6	Share of profit / (loss) of Joint venture (VE Commercial Vehicles Limited)	(39.40)	69.00	(65.40)	31.13
7.	Profit / (loss) before tax and after share of profit / (loss) of Joint venture (5+6)	327.52	688.59	(50.67)	1,798.39
8	Tax expense				
	(a) Current tax	97.80	163.71	42.39	492.70
	(b) Deferred tax	(7.41)	(1.26)	(37.88)	(41.20
	Total tax expense	90.39	162.45	4.51	451.50
9	Net Profit / (loss) after tax (7-8)	237.13	526.14	(55.18)	1,346.89
10	Other comprehensive income/(expense) (including share of other				
	comprehensive income/(expense) of Joint ventures), net of taxes				
	(a) Items that may be reclassified to profit or loss	(4.18)	8.56	0.62	30.44
	(b) Items that will not be reclassified to profit or loss	(1.70)	2.28	2.38	3.91
	Total Other comprehensive income (including share of other comprehensive income/(expense) of Joint ventures), net of taxes	(5.88)	10.84	3.00	34.35
11	Total Comprehensive income / (expense) (9+10)	231.25	536.98	(52.18)	1,381.24
	Profit/(loss) attributable to:				
	-Fquity holders of the parent/holding -Non-controlling interests	237.13	526.14	(55.18)	1,346.89
	Other comprehensive income/(expense) attributable to: -Equity holders of the parent/holding -Non-controlling interests	(5.88)	10.84	3.00	34.35
	Total comprehensive income/(expense) attributable to: -Equity holders of the parent/holding -Non-controlling interests	231.25	536.98	(52.18)	1,381.24
12	Paid-up equity share capital (Face value of each equity share - ₹ 1) (Refer note 4)	27.34	27.33	27.30	27.33
13	Other equity				11,410.75
14	Equipped Day Change on not profit $f(g_{}\rangle - f(-g_{}) - f(-g_{}) - f(-g_{})$				
14.	Earnings Per Share on net profit / (loss) after tax (of $\mathbf{\xi}$ 1 each) (not annualised) in $\mathbf{\xi}$: (Pafer pate 4)				
	(not annualised) in ₹ : (Refer note 4) (a) Basic	8.67	19.25	(2.02)	49.30
	(b) Diluted	8.66	19.23	(2.02)	49.30
				(=:52)	

Notes:

- 1. As the Group's business activities fall within a single primary business segment viz. "Automobile products and related components", the disclosure requirements of Ind AS 108 "Operating segment" prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, are not applicable.
- 2. The consolidated financial results have been prepared in accordance with the requirements of Ind AS 110 "Consolidated Financial Statements" and Ind AS 28 "Investment in Associates and Joint ventures", prescribed under Section 133 of the Companies Act, 2013, read with the rules issued thereunder and on the basis of the separate financial results of the Company, its subsidiaries viz., Royal Enfield Brasil Comercio de Motocicletas Ltda, Royal Enfield UK Limited, Royal Enfield (Thailand) Limited, Royal Enfield North America Limited (RENA) (100% subsidiaries of the Company) and Royal Enfield Canada Limited (100% subsidiary of RENA) and jointly controlled entities viz. Eicher Polaris Private Limited (EPPL) and VE Commercial Vehicles Limited (including 100% subsidiaries viz. V E C V Lanka (Private) Limited and VECV South Africa (PTY) Limited).
- 3. During the quarter ended June 30, 2021, 52,500 equity shares of Re.1 each were issued and allotted under Employee Stock Option Plan 2006 & Restricted Stock Unit Plan 2019.
- 4. Pursuant to the approval of the shareholders at the Annual General Meeting of the Company held on August 10, 2020, each equity share of face value of Rs. 10/- per share was sub-divided into ten equity shares of face value of Re. 1/- per share, with effect from the record date, i.e., August 25, 2020. Consequently, the basic and diluted earnings per share have been computed for all the periods presented in the Consolidated Financial Results of the Company on the basis of the new number of equity shares in accordance with Ind AS 33 Earnings per Share.
- 5. The figures for the quarter ended March 31, 2021 are the balancing figures between the audited figures in respect of year ended March 31, 2021 and unaudited figures up to nine months ended December 31, 2020 which was subjected to a limited review.
- 6. The Group has considered the possible effects that may result from the global health pandemic relating to COVID-19 on its operations. Management believes that it has taken into account external and internal information for assessing the possible impact of COVID-19 on various elements of its financial results, including its liquidity position and the recoverability of assets. However, the impact assessment of COVID-19 is a continuing process, given the uncertainties associated with its nature and duration. The Group will continue to monitor any material changes to future economic conditions and the consequent impact on its business, if any.
- 7. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in their meetings held on August 12, 2021 and were subjected to a limited review by the statutory auditors.
- 8. The figures for the previous periods have been reclassified / regrouped, wherever necessary.

For and on behalf of the Board of Directors

Date: August 12, 2021

Siddhartha Lal Managing Director

