

**243-251**

OVERVIEW OF PERFORMANCE

**VE COMMERCIAL  
VEHICLES LIMITED**

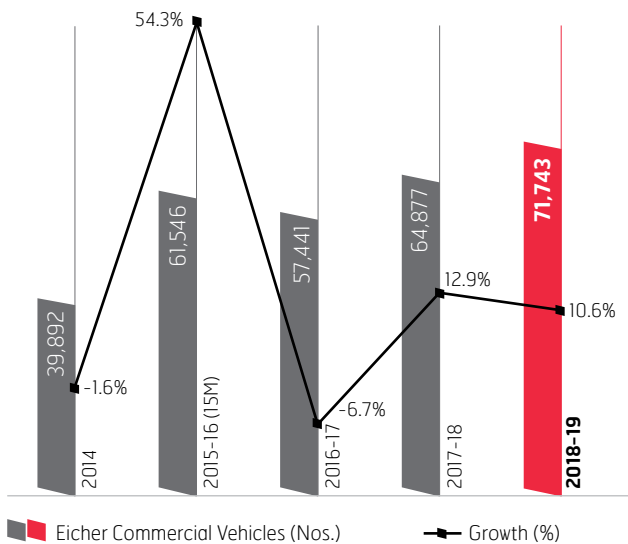
A SUBSIDIARY OF THE COMPANY



# PERFORMANCE HIGHLIGHTS

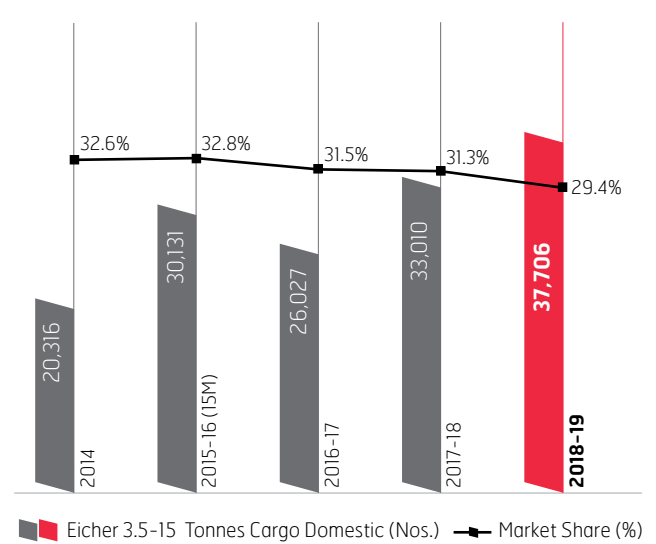
## OF VE COMMERCIAL VEHICLES LIMITED

**Chart 1 // Eicher Commercial Vehicles and Growth**



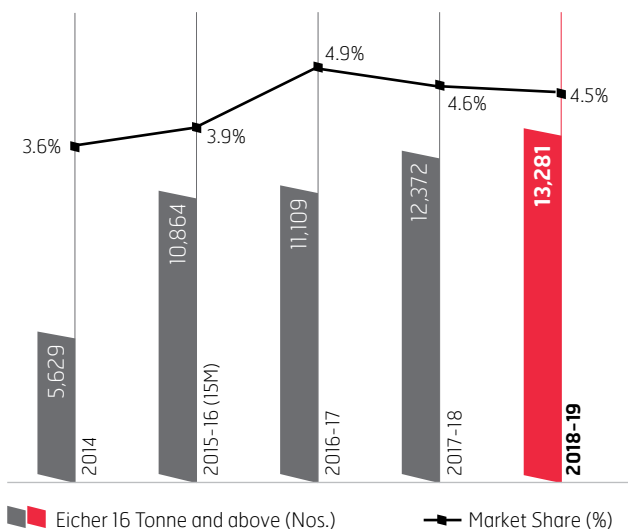
Note: Volvo Trucks (Domestic) volume shown separately in Chart 6

**Chart 2 // Eicher 3.5-15 Tonne Cargo Domestic and Market Share**

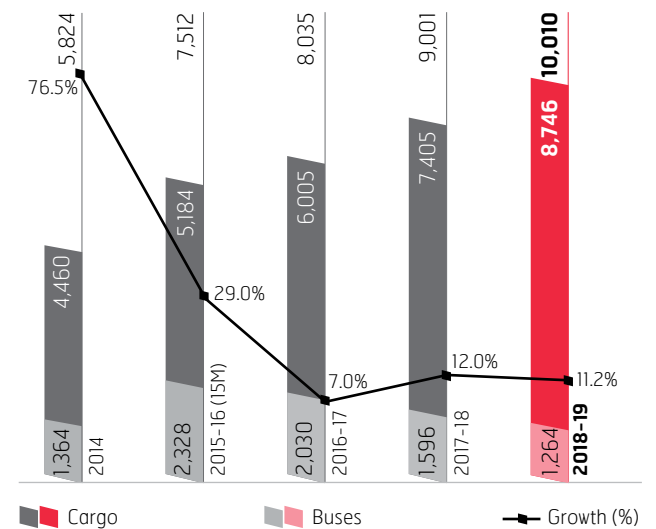


\*In 2015-16, the industry volume for 3.5-ST segment has been considered for the period when VECV commenced sales in this segment.

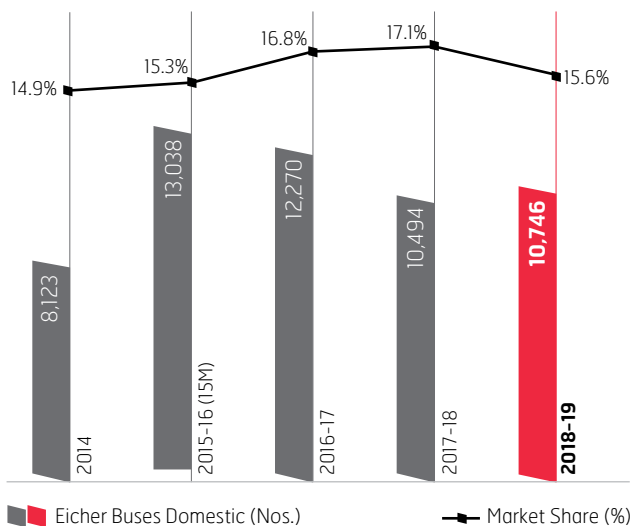
**Chart 3 // Eicher 16 Tonne and above Cargo Domestic and Market Share**



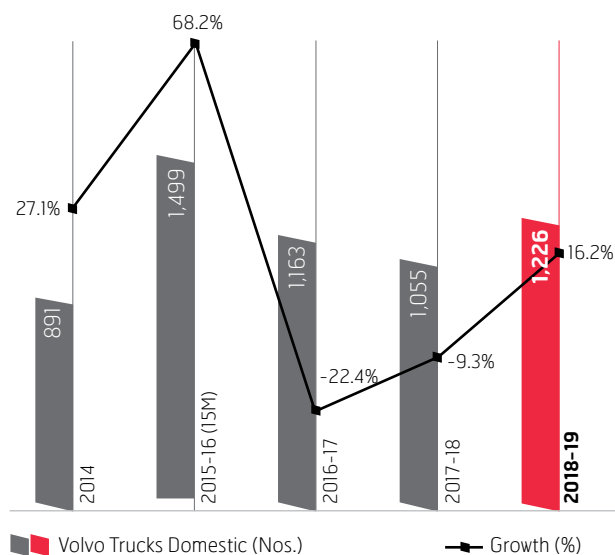
**Chart 4 // Eicher Exports: Cargo/Buses and Growth**



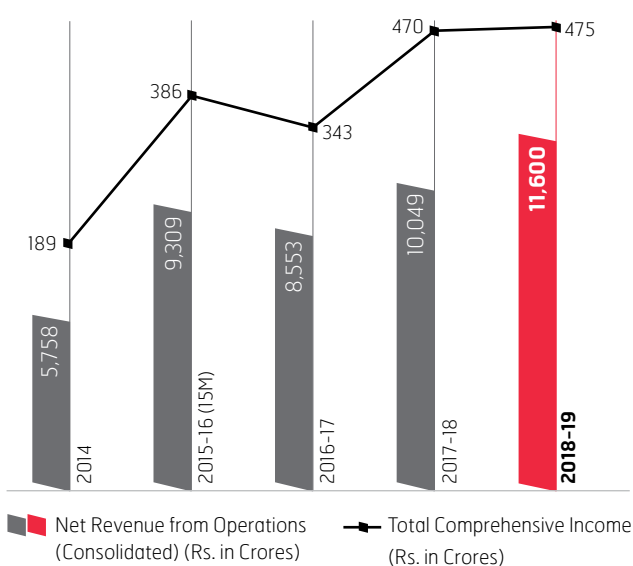
**Chart 5 // Eicher Buses Domestic and Market Share**



**Chart 6 // Volvo Trucks Domestic and Growth**



**Chart 7 // Net Revenue from operations and Total Comprehensive Income (Consolidated)**



**Chart 8 // Earnings before Interest, Depreciation and Taxes and percentage to Net Revenue from Operations (Consolidated)**

